### **ORIGINAL**



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**720** BEFORE THE ARIZONA CORPORATION COMMISSION 1 2007 FEB 13 P 3: 47 2 JEFF HATCH-MILLER Chairman AZ CORP COMMISSION 3 WILLIAM MUNDELL DOCUMENT CONTROL Commissioner 4 MIKE GLEASON **Commissioner** 5 KRISTIN MAYES Commissioner 6 **GARY PIERCE** Commissioner 7 IN THE MATTER OF THE COMPLAINT OF **DOCKET NO. T-03406A-06-0257** 8 T-01051B-06-0257 ESCHELON TELECOM OF ARIZONA, INC. 9 AGAINST OWEST CORPORATION NOTICE OF FILING REBUTTAL 10 TESTIMONY OF JILL MARTAIN, RENEE ALBERSHEIM, JEAN L. 11 **NOVAK AND TERESA K. MILLION** 12 13 14 Please take notice that Qwest Corporation hereby files the Rebuttal Testimony of Jill 15 Martain, Renee Albersheim, Jean L. Novak and Teresa K. Million, copies of which are attached, 16 with associated exhibits. 17 The confidential versions of the Rebuttal Testimonies of Jill Martain and Jean Novak are 18 being transmitted to the Administrative Law Judge and to the Parties who have executed the 19 Protective Agreement. 20 /// 21 22 Arizona Corporation Commission 23 DOCKETED 24 FEB 13 2007 25 DOCKETED BY 26

#### RESPECTFULLY SUBMITTED this 13th day of February, 2007. 1 2 3 **OWEST CORPORATION** 4 5 Norman G. Curtright (Arizona Bar No. 022848) 20 E. Thomas Rd., 16<sup>th</sup> Floor 6 7 Phoenix, Arizona 85012 Tel: (602) 630-2187 8 Fax: (303) 383-8484 Email: norm.curtright@qwest.com 9 10 11 Charles W. Steese (Arizona Bar No. 012901) STEESE & EVANS, P.C. 12 6400 South Fiddlers Green Circle, Suite 1820 Denver, Colorado 80111 13 Tel: (720) 200-0676 Fax: (720) 200-0679 14 Email: csteese@s-elaw.com 15 16 Melissa K. Thompson (Pro Hac Motion 17 Approved) **Owest Services Corporation** 18 1801 California Street, 10th Floor Denver, Colorado 80202 Voice: 303-383-6728 19 Fax: 303-896-3132 20 Email: melissa.thompson@qwest.com 21 22 23 24

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1 .	ORIGINAL and 13 copies hand-delivered for filing this 13th day of February, 2007, to:		
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3	Docket Control		
4	ARIZONA CORPORATION COMMISSION 1200 West Washington Street		
5	Phoenix, AZ 85007		
6	Copy of the foregoing hand-delivered		
7	this 13th day of February, 2007, to:		
8.	The Honorable Lyn Farmer		
9	Chief Administrative Law Judge Hearing Division		
10	Arizona Corporation Commission 1200 West Washington		
11	Phoenix, Arizona 85007		
12	Maureen Scott, Esq.		
13	Legal Division Arizona Corporation Commission		
14	1200 West Washington Phoenix, Arizona 85007		
15			
16	Ernest G. Johnson, Esq.		
17	Director, Utilities Division Arizona Corporation Commission		
18	1200 West Washington Phoenix, Arizona 85007		
19	Copy of the foregoing mailed		
20	this 13th day of February, 2007 to:		
21	Michael W. Patten		
22	J. Matthew Derstine ROSHKA DEWULF & PATTEN, PLC		
23	One Arizona Center 400 East Van Buren Street, Suite 800 Phoenix, Arizona 85004		
24	Email: mpatten@rdp-law.com		
25	mderstine@rdp-law.com		
26			

1	Karen L. Clauson
2	Senior Director of Interconnection/ Senior Attorney
3	Eschelon Telecom, Inc. 730 2 <sup>nd</sup> Avenue South, Suite 900 Minneapolis, Minnesota 55402
4	Minneapolis, Minnesota 55402 Email: klclauson@eschelon.com
5	
6	
7	Diane Kryan
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#### BEFORE THE ARIZONA CORPORATION COMMISSION

JEFF HATCH-MILLER
Chairman
WILLIAM MUNDELL
Commissioner
MIKE GLEASON
Commissioner
KRISTIN MAYES
Commissioner
GARY PIERCE
Commissioner

IN THE MATTER OF THE COMPLAINT OF ESCHELON TELECOM OF ARIZONA, INC. AGAINST QWEST CORPORATION

DOCKET NO. T-03406A-06-0257 DOCKET NO. T-01051B-06-0257

**REBUTTAL TESTIMONY** 

OF

**JILL MARTAIN** 

ON BEHALF OF

**QWEST CORPORATION** 

**FEBRUARY 13, 2007** 

**Public Version** 

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2	Q.	PLEASE STATE FOR THE COMMISSION YOUR NAME, ADDRESS AND OCCUPATION.
	Λ	
4	A.	My name is Jill Martain and I am currently employed by Qwest Corporation as a
5		Manager for Process Management. My business address is 250 E. 200 South,
6		Salt Lake City, Utah.
7	Q.	ARE YOU THE SAME JILL MARTAIN THAT FILED DIRECT TESTIMONY ON
8		AUGUST 28, 2006 IN THIS PROCEEDING?
9	A.	Yes, I am.
10		II. PURPOSE OF TESTIMONY
11	Q.	PLEASE STATE FOR THE COMMISSION YOUR REASON FOR THIS
12		TESTIMONY.
13	A.	I am responding to the testimony of Ms. Pamela Genung of the AZ Staff. Most of
14		my testimony is to clarify inaccuracies in Ms. Genung's testimony; however, I
15		also make additional points in response to her testimony.
16		III. REBUTTAL OF THE ARIZONA COMMISSION STAFF
17	Q.	PLEASE PROVIDE YOUR OVERALL ASSESSMENT OF THE AZ STAFF'S
18		TESTIMONY.
19	A.	The Staff's testimony, in effect, argues that Qwest has an obligation to utilize
20		Version 1 of the Expedites and Escalations process, because it was the process
21	·	in place at the time Eschelon opted into its interconnection agreement (ICA) with
22		Qwest in calendar year 2000. Despite this, the Staff goes on to state that
23		Eschelon should be able to take advantage of changes made to the Expedites
24		and Escalations process in the Change Management Process (CMP) that
25		Eschelon likes. For example, Version 6 of the Expedites and Escalations

**IDENTIFICATION OF WITNESS** 

I.

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process documented that expedites would be allowed for Medical Emergencies.

Moreover, two additional scenarios were added to the process at Eschelon's request (Version 22). At the same time, Staff is recommending that Qwest not be able to take advantage of Versions 27 and 30 also approved in the CMP.

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Thus, Staff recommendations are internally inconsistent. On one hand, they recommend authorizing certain changes to the Expedites and Escalations process even though they were created in the CMP. On the other hand, they recommend against Versions 27 and 30 because they were implemented in the CMP.

Eschelon is the most active participant in the CMP. They recommend and utilize process changes in the CMP all the time. Their actions and involvement in the CMP show that the processes modified in their ICA have been modified time and again in the CMP. The argument that the Expedites and Escalations process underlying Eschelon's ICA has been rendered static since the signing of the ICA is belied by the record evidence.

- Q. DESCRIBE CRITICAL CHANGES MADE TO THE EXPEDITES AND ESCALATIONS PROCESS IN THE CMP, BEGINNING WITH VERSION NO. 1.
- 18 A. Many changes have been made to the Expedite PCAT. As illustrated below, the
  19 documentation started with getting the existing process documented externally,
  20 then went on to add many clarifications (not process changes) in an effort to get
  21 the undocumented process clarified in more detail. In conjunction with the
  22 clarifications, actual process changes were implemented through the CMP.

Version 1 of the PCAT was created because the expedite process was not documented anywhere for the CLEC community and current procedures needed to be described. Version 1 was to document an already existing undocumented process that was in place and had been utilized by Qwest for some time.

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As with all processes that evolve in the CMP, Version 6 (that added additional clarifying information on how to expedite a request) and Version 8 (further clarifying how expedites were to be processed) were submitted to add more clarity on how the process at that time was to be followed. Eschelon was very involved in documenting the process externally, further solidifying that Eschelon agreed that the CMP was the place to update and make changes to the expedite process.

Version 11 was the first substantial change to the existing Expedites and Escalations process. As a result of the Covad CMP CR PC021904-1<sup>1</sup>, Covad requested that CLECs pay a fee for the ability to obtain expedites for any reason. The distinction between the "Expedites Requiring Approval" and the "Pre-Approved Expedites" processes were created as a result. Again, Eschelon was heavily involved with these discussions as illustrated through the meeting minutes that are contained within the CR notes.

Version 17 was the next big change that automatically included Resold Designed Services in the Pre-Approved Expedites process. With resold services, an amendment was not required because they are automatically governed by the rates, terms and conditions defined in the Retail Tariffs.

Version 22 added additional opportunities for the CLECs to expedite for free if they were operating under the Expedites Requiring Approval Process. Qwest added a condition for National Disaster and Eschelon requested and Qwest agreed, to add two additional scenarios:

- Business Classes of Service unable to dial 911 due to previous order activity
- Business Classes of Service where hunting, call forwarding or voice mail features are not working correctly due to previous order activity where the end-users business is being critically affected.

<sup>&</sup>lt;sup>1</sup> See Exhibit JM-R1

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- Version 27 placed 2w/4w Analog Loops into the Pre-Approved Expedite Process.

  This allowed customers the capability to expedite for a fee, all of the products
- that followed the Designed Services flow (with the exception of E-911).

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- Version 30 changed the process to be in parity with Qwest's entire customer base (Retail, Wireless, Interexchange and CLEC Customers), requiring all customers who expedite products that follow the Designed Services Flow to pay a per-day expedite fee. This change removed the capability to expedite due dates on design services for free (even in emergency situations), which was already in place for Qwest's other customer bases since August 2004.
- 10 Q. THERE SEEMS TO BE SOME CONFUSION WITH THE FACT THAT VERSION
  11 30 REMOVED THE CAPABILITY TO EXPEDITE DESIGN SERVICES FOR
  12 FREE EVEN IN EMERGENCY SITUATIONS. CAN YOU CLARIFY FOR US
  13 HOW THE DOCUMENTATION IDENTIFIES THAT IS NOT THE CASE?
- 14 A. With the implementation of Version 30, the first paragraph of the Expedites section clearly states the following:

Requesting an expedite follows one of two processes, depending on the product being requested. If the request being expedited is for a product contained in the "Pre-Approved Expedites" section below, your ICA must contain language supporting expedited requests with a "per day" expedite rate. If the request being expedited is for a product that is not on the defined list, then the expedited request follows the process defined in the "Expedites Requiring Approval" section below.

Staff appears to read this provision as allowing CLECs the choice of using either the Expedited Requring Approval Process or the Pre-Approved Expedites process. This assumption is erroneous. I assume the confusion probably lies with the fact that Qwest inadvertently overlooked the first paragraph under the Expedites Requiring Approval process to remove the sentence that stated that "if an amendment was not signed that the Expedites Requiring Approval Process could be used." Although the first paragraph of the Expedite section and Pre-

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Approved Expedite Process section was appropriately updated, a modification to the later paragraph was inadvertently missed. However, the CLEC community understood without a doubt the intent of the change associated with Version 30.

In a later CMP notification, Qwest identified that this particular paragraph was not updated. As a result, Qwest issued a Level 1 notice to make the following paragraph consistent with the paragraph shown above. The PCAT now states:

#### **Expedites Requiring Approval**

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For products not listed in the Pre-Approved Expedite section below, (non-designed products such as POTS, Centrex or DSL service) the following expedite process applies. Expedite charges are not applicable with the Expedites Requiring Approval process.

Thus, Qwest made a prompt change to clarify that Expedites Requiring Approval process was not available for design services (other than E-911 as stated above). There was no CLEC opposition to this Qwest Level 1 notice.

#### IV. DESIGNED SERVICES VERSES NON-DESIGNED SERVICES

- 16 Q. WHAT IS THE DIFFERENCE BETWEEN THE PROVISIONING OF A NON17 DESIGNED/POTS SERVICE AND A PRODUCT THAT FOLLOWS THE
  18 DESIGNED SERVICES PROCESS FLOW?
- 19 A. Products that follow the Non-Designed Services flow are usually POTS (Plain Old Telephone Service) type requests. Examples of these requests are basic residential, business or centrex type services. These products do not require special engineering and in many instances, can be installed without a technician even being dispatched.
  - Products that follow the Designed Services Flow are more complex. They have additional engineering requirements, and in some cases, require that special equipment be installed in order for the circuit to work. Examples of these

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products are DS1, DSO, ISDN and DSS Trunks, as well as all forms of unbundled loops. These products require additional attention and are tested and turned up with coordination between the CLEC and Qwest before the circuit is accepted for billing.

### 5 Q. WHAT IS THE RELEVANCY IN THIS CASE BETWEEN A PRODUCT THAT 6 FOLLOWS THE DESIGNED SERVICES FLOW AND ONE THAT DOES NOT?

Α.

The relevancy is the circuit at issue for the named customer is a DS1 service, which is included as one of the products in the Pre-Approved Expedite Process. DS1 products do not qualify for expedites under emergency situations; they qualify as a product that provides expedites for a fee. In Staff's testimony on page 23, lines 10-15, Ms. Genung suggests that modifications made to the process in Versions 27 and 30 were confusing because of references to 2-wire and 4-wire analog loops. For reasons I will express below, given Eschelon's extremely active role in the CMP, this should not have created confusion for Eschelon; indeed, Qwest utilized the process that has been agreed to and implemented in the CMP since day-one to effect these changes. Even more fundamentally, however, the customer at issue in this case did not order a 2w/4w analog loop, but a DS1 Capable Loop. It is unquestioned that there was never any confusion about this high-capacity design service.

In addition, Ms. Genung states on Page 25, Line 23 that the DS1 in question should have been expedited under the Expedites Requiring Approval process as a "medical emergency". As referenced in Jean Novak's testimony, the named customer did not present a medical emergency. Even for a retail customer, this would have been processed as a request that incurred a per-day expedite fee, irrespective of whether it was a medical emergency or a customer disconnect in error. As I described above, emergency conditions for free were removed either at the time the CLEC signed an amendment or when Version 30 was

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implemented for the remaining customers. Retail customers have been working under this premise since 2004.

# Q. WAS THE INTENT WITH THE IMPLEMENTATION OF VERSION 11 OF THE EXPEDITE PROCESS TO DELINIATE BETWEEN NON-DESIGNED SERVICES AND DESIGNED SERVICES?

With Covad's Change Request, requesting expedites for a fee<sup>2</sup>, Qwest was looking at the expedite process across the board for all products (Designed and Non-Designed Services). Version 11 of the Expedites and Escalations process was the first process that differentiated between "Expedites Requiring Approval" and "Pre-Approved Expedites." As implemented, the "Expedites Requiring Approval" process applied to all to POTS services and Designed Services where a CLECs ICA did not contain the \$200 a day rate. Qwest expedited these services at no cost so long as (1) the request met various enumerated emergency conditions, and (2) Qwest had sufficient staff available to expedite the order. As implemented, the "Pre-Approved Expedites" process applies to design services, and - so long as the CLEC has an interconnection agreement that contains a \$200/day expedite fee in it - Qwest will expedite orders for design services, again so long as Qwest has sufficient staff available to expedite the order. Version 11 is the first version where CLECs had the option to sign an amendment for expedites for the \$200 per day fee. When a CLEC signed an amendment, the "reasons" an expedite was requested was no longer necessary and expedites for free under emergency situations were no longer an option. This was discussed with the CLECs through the CMP ad-hoc meetings associated with Covads CR.

With the initial deployment of the Pre-Approved Expedite process in Version 11, Qwest continued to have discussions internally to see if it was feasible to have Non-Designed Services included the Pre-Approved Expedite Process. It was

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<sup>&</sup>lt;sup>2</sup> See Exhibit JM-R1

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- later determined that Qwest would not be able to implement this change in a nondiscriminatory manner and it is a coincidence at this point that the Pre-Approved process ended up being solely for products that follow the designed services flow.
- ON PAGE 36 OF MS. GENUNG'S TESTIMONY, STAFF STATES THAT
  VERSIONS 27 AND 30 OF THE EXPEDITE AND ESCALATIONS PROCESS
  DENIED ESCHELON THE ABILITY TO OBTAIN AS EXPEDITE WITHOUT AN
  AMENDMENT TO THEIR ICA. HOW DO YOU RESPOND?
- 9 Staff's conclusion that Qwest breached the Eschelon ICA appears to be Α. 10 premised on the mistaken conclusion that Echelon could not expedite orders 11 without an amendment to their ICA. This is simply inaccurate. Eschelon can expedite all POTS services when Emergency Conditions exist, as defined in 12 Version 1 of the Expedites and Escalations process created in the CMP. This 13 would not require a change in their ICA. However, to obtain expedites of any 14 design service, meaning any unbundled loop, Eschelon needed to amend their 15 ICA with Version 30 to include a provision agreeing to pay \$200/day. Thus, the 16 17 provisions of their ICA stating that Eschelon can expedite orders continues to have teeth and meaning even after Versions 27 and 30 of the process were 18 19 implemented.

#### V. DEVELOPMENT OF PROCESSES IN CMP TO EXPEDITE ORDERS

- Q. ARE THERE OTHER VERSIONS OF THE EXPEDITE AND ESCALATIONS
  OVERVIEW BUSINESS PROCEDURE THAT YOU ARE BELIEVE ARE
  RELEVANT TO THIS CASE?
- A. Outside of Version 27 and Version 30 that have been discussed, Versions 8, 17, 22 and 24 are also of importance. Eschelon took advantage of the changes to the Expedites and Esclations process implemented in CMP through these versions, well after executing their ICA in mid-2000. Some of these changes

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were also Level 3 changes made through the Commission-approved CMP process. They illustrate how processes evolve through CMP after an initial CR has been implemented and show how the CLECs were in agreement with the additional changes that were made. They also illustrate how Eschelon considered the Expedites and Escalations process as one that could be modified in the CMP.

### 7 Q. PLEASE DESCRIBE WHAT DISCUSSIONS TOOK PLACE IN THE CMP AS IT 8 RELATES TO THOSE VERSIONS.

Version 8 was originally issued as a Level 2 notice (changes or updates to an existing undocumented process) to add more clarification on how the CLEC submitted the request and how the request is handled once Qwest receives the expedite. Eschelon objected to the notice as a Level 2 notice and officially requested a Change to Disposition to a Level 4, as Eschelon believed the proposed change constituted a major effect on their operating procedures<sup>3</sup>.. As a result, the changes were discussed in more detail during the April 2004 CMP monthly meeting and Version 8 was reissued, again, as a Level 2 notice, through agreement with the CLEC Community. Eschelon is well aware of its capabilities to challenge notices that are sent, or request that notices be changed to a higher level of notification. Eschelon did not request a change to the disposition on either of the changes with Version 27 or 30, which would have shown Qwest that they felt the changes were inappropriate or had a major impact to their current operating procedures.

V22 implemented three new expedite scenarios to the Expedites Requiring Approval Process. Eschelon was a key participant in these discussions bringing to the table the following two scenarios that were added to this process:

A.

<sup>&</sup>lt;sup>3</sup> See Exhibits JM-R2, JM-R3, JM-R4 and JM-R5

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Business Classes of Service unable to dial 911 due to previous order
 activity

- Business Classes of Service where hunting, call forwarding or voice mail features are not working correctly due to previous order activity where the end-users business is being critically affected.
- This is further affirmation that Eschelon is in agreement that the expedite process is one that can and should be modified through the CMP.
- V24 also had no actual discussion in CMP. This change, again, created a benefit to the CLECs, reducing the overall costs associated with expediting service requests that follow the Pre-Approved Expedite Process. There were no issues associated with implementing this change with the CLECs.
- Version 17, which included Resold Designed Services into the Pre-Approved Expedite Process, and Version 24, which changed the way Qwest billed expedite charges on Designed Services, were changes made to the expedite process that were not associated with the Covad CMP CR requesting expedites for a fee. These two versions represent examples of changes made through the CMP as part of a processes ongoing evolution, which also had a moderate affect on CLEC operating procedures, much like Version 27 and 30.

### 19 Q. WAS THE ISSUE OF CLEC DISCONNECTS IN ERROR DISCUSSED IN ANY 20 OF THOSE MEETINGS?

During the Ad-hoc meeting held on January 6, 2005, regarding Covad's CR it was discussed with the CLEC community that CLEC disconnects in error were not included in the Expedites Requiring Approval Process. During the meeting, VCI asked "what happens if a customer is disconnected in error and it is the CLECs error?" Qwest advised this would be handled as a new LSR with standard interval. Thus, any time a CLEC disconnected a line in error it was not eligible for expedite as part of the Expedite Requiring Approval Process. As the Staff correctly recognized, the DS-1 Capable Loop at issue in this case was

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disconnected in error by Eschelon; therefore, it was not eligible for an expedite under the Expedite Requiring Approval Process. This was true dating back to Version 11 of the process. Thus, even if Version 11 of the Expedite and Escalations Process were in place in March 2006, the DS1 Capable Loop at issue in this case would not have been eligible for an expedite.

6 This is also in parity with Retail processes.

#### 7 Q. DID ESCHELON PARTICIPATE IN ANY OF THOSE DISCUSSIONS?

- 8 A. Yes. Eschelon was present and participated in the meeting where this issue was 9 discussed. Eschelon never complained, or took issue with the fact that a CLEC 10 disconnect in error did not qualify to be expedited.
- 11 Q. WOULD AN EXPEDITE REQUEST FOR A CLEC CAUSE DISCONNECT IN
  12 ERROR HAVE BEEN GRANTED PRIOR TO THE IMPLEMENTATION OF
  13 VERSION 30 FOR EITHER A DESIGNED OR NON-DESIGNED SERIVCE?
- A. CLEC disconnects in error have never been a scenario that is listed in the Expedites Requiring Approval process, nor the process that was reinforced with the implementation of Version 11. Disconnects in error due to Qwest caused reasons is the only valid condition that exists. This is also true for Qwest's Retail customers. The Retail Due Dates POTS/Non-Designed process states that "an expedite will **only** be granted if the disconnect in error is Qwest generated."
- An expedite request for a CLEC caused disconnect in error is granted under the
  Pre-Approved Expedite process for a fee due to the fact that a "reason" is not
  required when an expedite is requested under this process.

<sup>&</sup>lt;sup>4</sup> See Confidential Exhibit JM-D4 from my direct testimony filed on August 28, 2007.

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- Q. STAFF SEEMS TO TAKE ISSUE WITH THE FACT THAT VERSIONS 27 AND 30 OF THE PROCESS WERE BEING CONSIDERED SIMULTANEOUSLY. IS IT UNCOMMON FOR MULTIPLE VERSIONS OF A BUSINESS PROCEDURE OR PCAT TO BE OUT FOR CLEC COMMENT AT THE SAME TIME?
- As a course of documenting updates, it is not unusual for multiple changes to be in process at any given time. These changes may or may not ultimately be implemented (for instance, if a notice is retracted or a change to disposition is requested that delays the initial implementation date). Therefore, CMP standard practice is to show the proposed changes based upon the current production Version of a process, not a Version that is being considered.
  - This was the case with the implementation of Version 27 and Version 30.

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Some PCATS don't have as much activity as the Expedites and Escalations Overview does, such as a product specific PCAT. In those circumstances, there are not many occurrences of overlapping CLEC notifications. There are other PCATs that have similar activity with multiple versions out for CLEC comment at one time. Two other examples would be the Ordering Overview and the Provisioning and Installation Overview<sup>5</sup>. The reasons that these PCATS have a higher amount of notices going on at the same time is due to the fact that these PCATS, like the Expedite and Escalations Overview, have multiple processes within them that have the potential to change. Anyone that participates in the CMP with some frequency — such as Eschelon — is well aware of this fact. Indeed, it is striking that Eschelon has not argued confusion in its own testimony.

<sup>&</sup>lt;sup>5</sup> See Exhibit JM-R6 and also the Qwest Wholesale Website History Logs at the following locations: <a href="http://www.qwest.com/wholesale/clecs/ordering.html">http://www.qwest.com/wholesale/clecs/ordering.html</a>
<a href="http://www.qwest.com/wholesale/clecs/provisioning.html">http://www.qwest.com/wholesale/clecs/provisioning.html</a>

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- 1 Q. CAN YOU DESCRIBE THE TIMELINES ASSOCIATED WITH THE
  2 IMPLEMENTATION OF VERSION 27 AND VERSION 30, INCLUDING AN
  3 EXPLANATION OF WHY 2W/4W ANALOG LOOPS WERE STILL SHOWING
  4 ON THE RED-LINED DOCUMENT ASSOCIATED WITH VERSION 30?
  - A. The CMP is designed to implement changes in process one at a time. The purpose of the process is to obtain CLEC comments on a process change one time, and one time only. Once a proposed change is in queue, new recommended changes do not include the proposed change until it is finalized and implemented. This ensures all parties can participate equally in CMP those that participate daily (like Eschelon) or a CLEC that only cares about one process change. This also ensures that comments do not need to be repeated time and again in the CMP comments are only obtained on a proposed change one time.

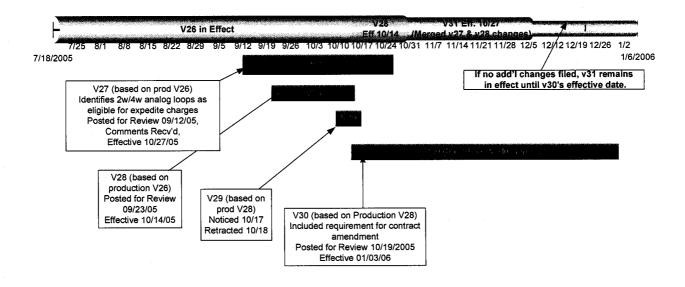
In mid-2005, the Expedites and Escalations process went through several changes simultaneously. Version 26 had been in effect for some period of time; however, Versions 27, 28, and 29 were all being discussed simultaneously, and Versions 27, 29 and 30 were all discussed simultaneously. The picture below provides a timeline of the changes that were made to the Expedites and Escalations Overview from Version 27 to Version 306. Version 27 of the document included the change to make 2w/4w analog loops eligible for expedite payments and was distributed for CLEC comment based upon V26 that was in effect at that time. Version 27 was scheduled to become effective on 10/27/05. V28 then went out for CLEC comment, again based up V26 that was still in effect. V28 was scheduled to become effective on 10/14 (which was prior to Version 27 based upon the required notification timelines). V29 was also issued based upon V26 that was in effect and was later retracted. Because Version 28

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<sup>&</sup>lt;sup>6</sup> See Exhibit JM-R7

became effective prior to Version 27, Version 31 was issued to merge the Version 27 changes with the Version 28 changes.

Meanwhile Version 30, which added language requiring an amendment to address expedites, had been created. Because Version 30 was created before Version 27 had taken effect, it did not include the Version 27 language per CMP practice (again, changes were made upon V26 that was in effect at that time). The Version 30 changes were incorporated into the version that went into production on 1/3/06.



## Q. HAS ESCHELON TAKEN ADVANTAGE OF ANY OF THE CHANGES THAT RELATE TO EXPEDITES THAT WERE DEVELOPED THROUGH THE CMP?

A. Eschelon has received expedite approvals based upon the new scenarios that were added with the Version 22 changes (referenced above), which were effective June 16, 2005. These are changes that Eschelon requested that were implemented after Eschelon signed their ICA, which further illustrates how

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- Eschelon agrees and takes full advantage of the expedites process that has changed through the CMP since the implementation of their existing ICA<sup>7</sup>.
- 3 Q. IN REGARDS TO THE CMP PROCESS, DO CLECS HAVE THE
  4 OPPORTUNITY TO PROVIDE INPUT INTO A PROCESS CHANGE AS IT
  5 RELATES TO A LEVEL 3 PROCESS NOTIFICATION?
- A. CLECs have different avenues through the CMP that provide them the opportunity to provide input into process changes. In the case with Version 30, the CLECs did request an ad-hoc call, which Qwest scheduled to walk through the changes in an effort to help educate the CLECs on the reasons for the change and how it would affect them from a business perspective. CLECs can also request a change to disposition to a higher level, providing another opportunity for CLEC input.
- 13 Q. DID ANY OF THE CLECS THAT SUBMITTED COMMENTS OR ATTENDED
  14 THE AD-HOC MEETING THAT DISCUSSED THE CHANGES ASSOCIATED
  15 TO VERSION 30 REQUEST A CHANGE TO DISPOSITION ON THE LEVEL 3
  16 NOTIFICATION?
- 17 A. CLECs have the opportunity to request a change to disposition when they feel
  18 that the Level 3 change that is being proposed is outside the scope of a Level 3
  19 process change or if they feel that the process change has a major effect on
  20 existing CLEC operating procedures. Clearly, this was not the case with the
  21 process change associated with the implementation of Version 30 as there were
  22 no CLECs that challenged the Level 3 process notice.

<sup>&</sup>lt;sup>7</sup> See Exhibit JM-R8

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- 1 Q. DID ANY CLECS INDICATE TO QWEST THROUGH THE CMP THAT THE
  2 PROCESS CHANGES THAT WERE IMPLEMENTED WERE IN DIRECT
  3 CONFLICT WITH THEIR ICA?
- A. The only CLEC who to my knowledge has disputed Version 30 in any way is Eschelon, who filed this complaint, and that dispute was not made as part of the CMP process and was not made until after the situation occurred that related to [named customer]. Moreover, as the testimony of Renee Albersheim states, there is no conflict between Versions 27 and 30 of the process and Eschelon's current ICA; indeed, they are in complete harmony.
- 10 Q. STAFF CLAIMS THAT "BASED ON THE PENDING OBJECTIONS BY
  11 VARIOUS CLEC'S TO THE VERSION 30 CHANGES, THE CR SHOULD STILL
  12 BE OPEN AND IMPLEMENTATION POST-PONED." HOW DO YOU REACT?
- 13 A. Covad's CR PC021904-1 was closed appropriately. Chapter 5 of the CMP indicates that "the Change Request will be closed when CLECs determine that 14 15 no further action is required for that Change Request." It is the practice of Qwest to close all Change Requests via the regularly scheduled CMP meetings with 16 agreement from the CLEC community. During the July 2005 CMP Monthly 17 18 Meeting, Qwest stated that the process associated with this change had been implemented and asked if the CR could be closed. Liz Balvin (Covad) advised 19 the CR could be closed and there was no additional opposition from the rest of 20 the CLEC community, including Eschelon. If Eschelon wanted to keep Qwest 21 from closing the CR, all they had to do was raise objection at the July 2005 CMP 22 meeting and then additional discussions would have occurred either through ad-23 hoc meetings, Oversight Committee meetings, or the CMP dispute resolution 24 25 process. The changes associated with Version 30 were not part of Covad's CR; 26 they were process changes initiated by Qwest after the CMP CR was closed.

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- 1 Q. STAFFS TESTIMONY INDICATES THAT ESCHELON'S ICA PROVIDES
  2 ESCHELON THE RIGHT TO EXPEDITE AND THAT QWEST REFUSED TO
  3 EXPEDITE THEIR REQUEST. HOW DO YOU RESPOND FROM A CMP
  4 PERSPECTIVE?
- 5 From a CMP perspective, there were no changes to disposition requested, no Α. postponements requested or any disputes submitted through the CMP process to 6 alert Qwest to any perceived conflict to a CLECs ICA. Absence any of those 7 8 conditions existing: Qwest implemented the process changes and follows that process today in accordance with the Expedites and Escalations Overview 9 PCAT. Qwest's process is not to refuse an expedite request on designed 10 11 services per se; rather, expedite requests for products that follow the designed services flow are done so for a fee when the ICA contains language with an 12 13 associated per day expedite rate.
- 14 Q. WHAT ARE THE IMPACTS TO ESCHEON IF QWEST WERE TO REVERT TO
  15 SUPPORTING EXPEDITES FOR ESCHELON UNDER THE PROCESS THAT
  16 WAS IN PLACE WITH VERSION 11 OF THE EXPEDITES AND ESCALATION
  17 OVERVIEW?
- All requests for expedites would have to fall under the scenarios that were in place prior to the implementation of Version 11. This would exclude the three new scenarios that were implemented with V22:
  - National Security

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- Business Classes of Service unable to dial 911 due to previous order activity
- Business Classes of Service where hunting, call forwarding or voice mail features are not working correctly due to previous order activity where the end-users business is being critically affected

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This would continue to exclude CLEC disconnects in error. Those are only granted today on products that follow the designed services flow for a fee. Thus, even Eschelon does not want to revert to the process recommended by Staff.

#### VI. CONCLUSION

#### Q. WILL YOU PLEASE SUMMARIZE YOUR TESTIMONY?

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Qwest utilized the CMP to establish a non-discriminatory expedite process for Wholesale customers. The guidelines that are established for non-designed services are in parity with Qwest's Retail customers, as is the process for providing expedites for a fee for products that follow the designed services flow.

It is not uncommon for multiple versions of a CMP document to be out for review at one time and Qwest made every effort possible to help outline the changes that were being proposed. Not only does Eschelon participate in CMP to keep abreast of any changes that may affect Eschelon's business, they actively submit Change Requests and are a driver in many of the decisions that are made during CMP meetings. Eschelon participated in the discussions at CMP that enhanced the expedite process, including the addition of two new conditions that Eschelon brought to the table, which were implemented with V22. Qwest should be allowed to keep its existing process in place as the appropriate CMP procedures were followed to implement the changes and improvements to the Expedites and Escalations Overview. The CLEC community was afforded the opportunity to advise Qwest at the time, or prior to the time the changes were implemented, that the changes were in conflict with their ICA. This notification was never done. CLECs shouldn't be permitted to pick and choose which document they wish to operate from, with respect to the CMP processes and their ICA. If they choose to participate in CMP and actively contribute in developing those processes, then they should be required to abide by all of the terms and conditions that are developed through the CMP. In this case, Eschelon shouldn't be allowed to reap

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all of the benefits that were developed in CMP with regards to the Expedites
Requiring Approval Process and be allowed to avoid the charges associated with
Pre-Approved Expedite Process.

Qwest did not deny Eschelon the opportunity to expedite a service request;
Qwest denied Eschelon the opportunity to expedite a Designed Service request
for free. Eschelon continues to have the ability to expedite Non-Design Services
at no charge in emergency situations. Eschelon should be operating under the
same terms and conditions that Qwest treats all of its other customers on a non-

#### 10 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

discriminatory basis.

11 A. Yes, at this time.

#### BEFORE THE ARIZONA CORPORATION COMMISSION

JEFF HATCH-MILLER
Chairman
WILLIAM MUNDELL
Commissioner
MIKE GLEASON
Commissioner
KRISTIN MAYES
Commissioner
GARY PIERCE
Commissioner

IN THE MATTER OF THE COMPLAINT OF ESCHELON TELECOM OF ARIZONA, INC. AGAINST QWEST CORPORATION

DOCKET NO. T-03406A-06-0257 DOCKET NO. T-01051B-06-0257

**EXHIBITS** 

OF

**JILL MARTAIN** 

ON BEHALF OF

**QWEST CORPORATION** 

**FEBRUARY 13, 2007** 

#### Open Product/Process CR Detail

Arizona Corporation Commission Docket No. T-03406A-06-0257 Docket No. T-01051B-06-0257 Qwest Corporation - Exhibit JM-R1 Rebuttal Exhibits of Jill Martain February 13, 2007

Report Line Number

CR#	Title	Date Current Status	Organization	Area Impacted	Products Impacted
PC021904-1	Enhancement to existing Expedite Process for Provisioning	Completed	Wholesale ProdProc	pre order, order, provisioning	UNE, Transport (including EUDIT), Loop,
		7/20/2005			

Originator Company Name: Covad

Director: Bliss, Susan

Originator: Berard, John

Owner: Martain, Jill

CR PM: Harlan, Cindy

#### Description Of Change

Covad requests that Qwest provide a formal process to expedite an order that requires an interval that is shorter than what is currently available for the product.

No expected deliverable listed

Updated the title as a result of the Clarification call

#### Status History

02/20/04 CR Recieved

02/20/04 CR Acknowledged

2/23/04 - Contacted John Berard - Covad to set up Clarification Call

2/27/04 - Held Clarification call

3/17/04 - March CMP meeting notes will be posted to the project meeting section

4/21/04 - April CMP meeting notes will be posted to the project meeting section

5/12/04 - Emailed response to Covad

5/19/04 - May CMP Meeting notes will be posted to the project meeting section

6/15/04 - PROS.06.15.04.F.01792.ExpeditesV11

6/16/04 - June CMP Meeting notes will be posted to the project meeting section

7/1/04 - Scheduled ad hoc meeting for 7/9 to discuss project, comments and plan

7/9/04 - Held ad hoc meeting

7/21/04 - July CMP Meeting notes will be posted to the project meeting section

8/16/04 - August CMP meeting mintues will be posted to the database

9/15/04 - Notification for ad hoc meeting scheduled for 9-22-04

9/15/04 - September CMP Meeting minutes will be posted to the database

9/22/04 - CLEC Ad hoc meeting held to review expedite reasons / causes

10/20/04 - October CMP Meeting minutes will be posted to the database 11/17/04 - November CMP Meeting minutes will be posted to the database

12/15/04 - December meeting minutes will be posted to the database

12/16/04 - Scheduled ad hoc meeting for January 6

1/6/05 - Ad hoc meeting held

1/19/05 - Jan CMP meeting minutes will be posted to the database

2/16/05 - Feb CMP meeting minutes will be posted to the database

3/16/05 - March CMP Meeting minutes will be posted to the database

4/20/05 - April CMP Meeting minutes will be psoted to the database

5/18/05 - May CMP meeting minutes will be posted to the database 6/15/05 - June CMP meeting minutes will be posted to the database

7/20/05 - July CMP meeting minutes will be posted to the database

#### Project Meetings

July CMP Meeting Minutes:

Jill Martain - Qwest advised that this went into effect on 6/16/05. Jill asked if it was ok to close this CR. Liz Balvin advised the CR could be closed. This CR will move to Completed Status.

> PC021904-1 CR#

June CMP Meeting Minutes:

Jill Martain – Qwest advised that this process is effective June 16 and we would like to move this CR to CLEC Test on June 16th. There was not any objection to change the status to CLEC Test.

May CMP Meeting Minutes:

Jill Martain – Qwest advised that the PCAT documentation went out for review on May 9. The comment cycle will close on May 24 and become effective June 23, 2005. This CR will remain in Development Status.

April CMP Meeting Minutes:

Jill Martain - Qwest advised that we are working internally to get the three expedite reasons implemented. Jill stated that after meeting internally, we determined that a slight modification was needed. Qwest wants the new Expedite reasons directed to our Business Services. Jill stated that in our ad hoc calls with the CLECs, we did talk about the critical impact to Business customers. Jill recapped the criteria for use of the new Expedite reasons:

National Security

Business Services unable to dial 911 due to previous order activity

Business Service where hunting, call forwarding or voice nail features are not working correctly due to previous order activity where the customer business is being critically affected.

Bonnie Johnson - Eschelon asked if there is a definition of business services.

Jill Martain - Qwest advised it would be for more complex business and 1FB type service and this excludes residential and 1FR.

Bonnie Johnson - Eschelon asked for this to be documented.

Jill Martain – Qwest confirmed it would be changed to reflect Business Classes of Service in the actual updates.

Liz Balvin - Covad asked if the examples that Qwest looked at were based on Qwest customers.

Jill Martain - Qwest advised the examples were provided by both CLECs and Qwest and discussed in ad hoc meetings.

Liz Balvin – Covad agreed that we should provide definition of Business Services and also asked that the notice reflect that residential would not be included. Liz also confirmed that this does not affect the Expedite process that requires an amendment.

Jill Martain – Qwest confirmed that it does not impact that process. Jill advised the documentation will be updated and sent out for review. Bonnie said thank you for the good results.

This CR will remain in Development Status.

March CMP Meeting Minutes:

Jill Martain - Qwest advised that we are still working internally on this request and are hopeful that within the next month the PCAT changes will be available to review with the three additional Expedite reasons. This CR will remain in Development Status. [Comment received from Eschelon: Jill Martain - Qwest advised that we are still working on additional scenarios internally and waiting for internal approval on this request and are hopeful that within the next month the PCAT changes will be available to review with the three additional Expedite reasons.]

February CMP Meeting Minutes:

Jill Martain - Qwest advised we are still waiting for final internal approval. Qwest is hoping to have final status next month. This CR will remain in Development Status.

January CMP Meeting Minutes

Cindy Harlan/Qwest advised that an ad hoc meeting was held on January 6th. Qwest proposed adding the following as valid Expedite reasons: if access to 911 is not available, if the order is for National Security, and for certain Features in specific situations. The CLECs were receptive to these changes. Qwest has started the process to get final internal review and approval. Additional status will be provided next month. This CR will remain in Development Status.

CLEC Ad Hoc Meeting PC021904-1 Expedite Process January 6, 2005

In attendance:
Kari Burke – Comcast
Jeff Yeager – Accenture
Sharon Van Meter – ATT
Chris Terrell – ATT
Linda Minesola – Comcast
Amanda Silva – VCI
Jill Martain – Qwest
Wayne Hart – Idaho PUC
Kim Isaacs- Eschelon
Bonnie Johnson – Eschelon

Pete Staze – Eschelon Jennifer Arnold – TDS Metro Steve Kast – MCI Thomas Soto - SBC

Cindy Harlan – Qwest took attendance and reviewed the agenda. The purpose of this call is to discuss options for additional expedite reasons. Cindy explained that Qwest has been reviewing expedites and would like to discuss potentially having Features be considered as a valid expedite reason under certain circumstances. Qwest would like to discuss what the criteria would be and identify Features that cause major impact to the CLECs. We also can potentially add a valid expedite reason if you are unable to dial 911 service and to expedite for National Security reasons. Cindy asked the CLECs to identify what Features create the most impact to the CLECs so we can build some criteria. Cindy advised that Qwest is unable to open other reasons for expedites as we do not have the resources to support that effort.

Bonnie Johnson – Eschelon stated that she didn't think additional resources would be needed to support this. Bonnie said Eschelon's Expedite manager is on the call and she would like him to share with us the large impacting items. Pete advised that when customers are unable to receive calls this impacts them as if they are out of service. For business customers if they can't receive calls it impacts their revenue.

Jill Martain – Qwest asked if normally there would be an original order to install the service and another one to correct it. Bonnie advised yes, or something changed on one of their features, such as voice mail service, either with their vendor or the equipment, and that causes a need for an expedite. The customer may not understand what they have ordered. Jill asked if it was a fair request that Qwest ask the CLEC for the order number or PON. Bonnie advised that they normally provide this anyway and it is fair, but she does not believe it should be a requirement as there are other reasons too. Jill asked if we could better define and refine the criteria for Hunting so we can go to Retail and Network and discuss further, and publish a reason that is allowable. Otherwise we would negate the standard interval if we automatically allowed expedites on all Hunting requests. Bonnie said it should be an urgent customer situation and their service is not working the way it should be. Bonnie advised that Qwest needs to trust the CLECs request and hope that the CLECs are not abusing the process. Pete Stave — Eschelon advised there are additional steps needed to expedite an order and it is not always easy so we do not request an expedite unless it is necessary.

Jill suggested that we set criteria for this to be an 'urgent customer situation where Hunting or Call Forwarding features are not working correctly and the customer can explain why and provide a service order and/or PON'. The CLECs agreed with this criteria.

Jill asked if there were other features that need to be discussed. Amanda – VCI stated that Features don't pertain to VCI very much, but what happens if a customer is disconnected in error and it is the CLECs error. This happens a few times a month usually due to a disconnect for non payment in error. Jill advised this would need to be handled as a new LSR with standard interval. Another request was made for voice mail set up incorrectly. This can be added to a wrong number for example.

Jill agreed that the items and criteria identified should be workable. Qwest needs to review this internally and determine impacts. Status will be provided at our CMP meeting and we will plan on reviewing the draft process prior to it being published in the PCAT. Another ad hoc meeting will be scheduled at that time.

December CMP Meeting Minutes

Cindy Macy – Qwest advised that an ad hoc meeting is scheduled for January 6 to review and further define some options for expanded Expedite reasons. This CR will remain in Development Status.

11/17/04 November meeting minutes

Cindy Macy – Qwest advised that Qwest is currently reviewing the expedite process and meeting internally to determine if there are any changes that can be made to the process. This CR will remain in Development Status.

10/20/04 October CMP Meeting Minutes

Cindy Macy – Qwest advised that Qwest held an ad hoc meeting. We are reviewing the expedite reasons from the CLECs and the data gathered for potential changes. We hope to have additional information next month. Qwest will hold an ad hoc meeting to review our findings. This CR will remain in Development Status.

PC021904-1 Enhance Expedite Process Ad Hoc Meeting September 22, 2004

In Attendance:

Pete Stave – Eschelon 🗆 🗆 🗆 Colleen Forbes - ATT

Kim Isaacs - Eschelon | | | | | James Leblanc - McLeod

Bonnie Johnson - Eschelon - Dean Novak - Qwest Communications

Lori Nelson – Mid-Continent □ □ □ Terri Lee - SBC

Donna Osborne Miller – ATT 🗆 🗆 Chris Quinstruck - Qwest

Cherron Halpern - Qwest Communications□□Rhonda Velasco – Oregon Telecom

Sue Diaz - Qwest Communications□□□Mark Sieres - Advanced Telecom

Cindy Macy – Qwest Communications introduced the attendees and reviewed the agenda. Cindy advised that the purpose of this call is to discuss what is causing the need to expedite. Qwest would like to identify from a CLEC perspective why they expedite. Jill Martain – Qwest added that we would like to identify for non design documentation changes and process changes that could help reduce expedites. Cindy advised that Qwest would like to hear from each CLEC represented so we can gather input and determine what changes could be made to reduce the need for expedites.

Bonnie Johnson – Eschelon advised that Qwest's appointments for new installs and moves in some states were 3 weeks out. This was due to resource issues (no technicians available). Eschelon can not give their customers a 3 weeks due date. We are expediting from a customer service perspective. This was happening in WA/CO/AZ on POTS service.

Colleen – ATT advised that when they submit their orders they have to use appointment scheduler and the date that comes back is what they have to put on their order. They will then call and expedite as the date is not acceptable for their customers. Donna Osborn Miller – ATT advised that they also engage their account teams to help.

Stacy – Time Warner advised that when the due dates is out 2-3 weeks, we have to expedite, and then Qwest wants to charge for the expedite. It is wrong for Qwest to charge for an expedite when the due date is way past standard interval.

Colleen – ATT advised many times the customer is disconnected and needs their service. The disconnect can be due to the customer moving early, an error on Qwest or the CLECs part, the order not getting processes correctly, or a jeopardy.

Bonnie Johnson – Eschelon advised specific to features, our customers have urgent needs. If their call forwarding was set up incorrectly (gave wrong number, or error in programming), and the calls are going to another number it can cause major issues. If a business forwards these calls to a residence, or if there is an emergency and the customer is not able to receive calls it causes major issues for all parties. Call Forwarding generally has a 1-3 day standard interval and a business can not loose calls for 3 days, nor can a residence customer receive calls from a business in error for 3 days. Colleen – ATT advised other LECs have same day turnaround if the order is received before 3p.m.

Jim – McLeod advised orders that are placed in jeopardy for no access are often done in error. The customer says they were available but the technician never came to the door. Then later it is determined that the technician couldn't find the building, or couldn't gain access. Sometimes the customer does give the wrong address and they are now out of service.

Robin Jackson and Stacy Berg – Time Warner advised they have lots of trouble with orders being issued incorrectly. They put information on the LSR that matches the CSR. Then the order gets rejected for address issues. They have to send it in and fix it later, and try to get a new due date. Time Warner also reported that when they build a subscription they send it in and Qwest has to release it. The 'create' needs to be done 3 days ahead and SOA has to concur. Time Warner wants to know if this is the official process. They work with the LNP team and this process is not working well. Cindy advised she will have the Service Manager contact Robin and Stacy. (robin.jackson@twtelecom.com, Stacey.berg@twtelecom.com)

Dave – Advanced Telecom advised they will get an FOC and the due date is okay. Then on the due date or the day before they will get a jeopardy notice which then needs to be expedited as they have given a due date to their customer.

Bonnie – Eschelon advised when there is an equipment install or vendor meet and we have to coordinate three companies it is very difficult and we usually have to expedite to get the companies represented and the services coordinated and installed.

Bonnie – Eschelon also advised that hunting causes an out of service condition as sometime equipments is needed or there are circular hunting issues and the calls go no where.

Pete – Eschelon advised that coordinated loops installed on LNP are complex and all parties have to be available to keep the customer service from going down.

Lori – Mid-Continent advised that if voice mail is not working the customer perceive this as their service not working. If the call forwarding number is incorrect (wrong area code and the voice messaging needs to be corrected) we have to place an order to fix the issue.

Nicki – Mid-Continent advised sometimes their customers have urgent needs related to their job or personal situation. For example, the customer could be on active duty and need service right away.

John Berard - Covad advised if something goes wrong in the process and the customer gets disconnected in error, it could be the CLECs error, then Covad has to issue another order with a new due date. Sometimes the order is issued as a new order and it should have been a move order so the due date is different.

Dave – Advanced Telecom advised that Qwest does not reject orders consistently. They can submit 10 orders the same and on the 11th order they get a reject. The representative interprets the business rule differently and now we are a day behind. We can talk to 4 different representatives and we can get 4 different answers.

Bonnie – Eschelon confirmed that for non design the same process and charges will apply to Retail. Jill Martain – Qwest confirmed that would occur. Jill - Qwest advised our direction is to not implement a fee for expedites on non design. We are trying to understand some reasons and causes for expedites and address them from a process and documentation perspective. Bonnie advised that is great.

Nicki - Mid-Continent advised she requested an expedite for medical reasons and was asked for a doctors note. Nicki advised this is confidential information. Jill advised it is part of the process to request a note. Our centers are trying to follow the process and make sure the expedite is valid.

Colleen - ATT advised recently we had a customer that filed a PUC complaint and it was on the news so it was a huge issue that needed to be resolved. Jill advised if there are extenuating circumstances you can go through the Escalations process. This is not the norm but under special conditions we do handle escalations.

Cindy - Qwest advised our next steps are to look at the input that was received today and the process. We will determine areas that we can impact to reduce the need to expedite and provide status at the next CMP meeting. Additional ad hoc meetings may be held.

#### 9/15/04 CMP Meeting Minutes

Cindy Macy – Qwest advised that there is an ad hoc meeting scheduled for Wednesday, September 22 to discuss the reasons for expedites. The intent is to look at the cause of expedites to determine if there are improvements that can be made to reduce the number of expedites. This process focuses on non design services. This CR will remain in Development Status.

#### 8/16/04 CMP Meeting Mintues

Jill Martain - Qwest advised that Qwest has done additional work on this CR and determined that we won't be able to implement the same process for non design that we implemented for design. We are doing root cause analysis on the data and will determine reasons why expedites are needed. Qwest will meet with each of the CLECs after we have the data and work through the expedite reasons. John Berard Covad asked some questions about the Expedite V14 PCAT. Jill recapped the process and advised the CLECs that if they have questions they can call her to discuss. John Berard - Covad verified if the error was caused by Qwest than there would not be a charge to expedite. Jill advised that is correct. Bonnie Johnson - Eschelon advised she tried to expedite a feature and the escalation group and Service Manager said they were not able to do this. Bonnie submitted a comment on this issue as Eschelon believes this is an existing process. Bonnie advised her definition of an existing process is if Qwest is performing the process it is an existing process. Bonnie and Jill discussed the issue and agreed that the issue was the difference between what Eschelon sees as an existing process and what Qwest views as an out of compliance. Jill told the center to go ahead and continue to handle feature expedites until we are able to resolve this issue. Bonnie appreciated this as it takes away the immediate pain to Eschelon. Bonnie advised that Eschelon has formed an internal team to review documentation against current process and previous CRs. They are focusing on DSL initially. Bonnie and Jill agreed that Eschelon should submit a CR to determine how to handle the situation when there is disagreement between when Qwest is out of compliance versus when Qwest is performing an existing process. This CR will remain in Development Status.

#### July 21, 2004 CMP Meeting Minutes:

Cindy Macy - Qwest advised that the team held an ad hoc meeting on July 9. During the ad hoc meeting, Jill Martain reviewed the PCAT and addressed comments on the process. Cindy advised that this process is effective July 31 in most states. The following identifies exceptions: AZ 8/5, Northern Idaho and NE 8/2, NE 8/6, WA affects only Access Services. The FCC#1 is effective July 31. Qwest will continue to work on the non design process. Additional status will be provided later. Liz Balvin - MCI advised that the clarification and the updates that were discussed helped a lot. Jill advised those updates have been made. This CR will remain in Development status.

PC021904-1 Expedite Process Ad Hoc Meeting July 9, 2004 10:00 - 11:00 a.m. MT

In attendance:

Eric Yohe – Qwest□□Liz Balvin – MCI

Valerie Estorga – Qwest□Susan Lorence – Qwest Jackie DeBold – US Link□Steve Kast – Qwest Teresa Castro – Vartec□Stephanie Prull – Eschelon Sue Lamb – 180 Comm□John Berard – Covad Jill Martain - Qwest□□Ann Atkinson - ATT Julie Pickar – US Link⊡Donna Osborn Miller – ATT

Cindy Macy - Qwest

Cindy Macy - Qwest reviewed the history of the CR. Cindy explained that this process was notified on June 15, 2004 and then retracted on

PC021904-1 CR#

Information Current as of: Wednesday, April 26, 2006

Page 5 of 9

June 29, 2004. Cindy reviewed the agenda and purpose of the meeting.

Jill Martain – Qwest advised the intent of the PCAT update was to address the new expedite process on design products. Currently we are not able to include non design products in the process. We will schedule additional ad hoc meetings to discuss non design products and CLEC caused error expedite situations.

Jill advised that July 31 is the tariff effective date. Interstate filings will occur next, and there are a couple states that may go a little later, but each state is in progress of getting the tariffs approved.

Liz Balvin – MCI verified V11 only impacts design services. Jill advised the list of products that are in the pre-approved section are all design products.

Jill advised there will be two processes. 'Expedites that Require Approval' (current process) and the new process 'Approved Expedite Request' for identified design services products. Jill reviewed the PCAT and process in more detail.

Stephanie Prull – Eschelon asked how Qwest will notify the CLEC when Qwest can not meet the expedited date. Jill advised that when the CLEC calls in Qwest will get the name of the person who requested the change and work with them. Stephanie asked what happens if we use the EXP field? Jill advised Qwest would send back the FOC with the PIA value. Stephanie asked if the Retail customers get charged on the 'Expedite Requiring Approval' process. Jill advised no, and neither would the CLECs, unless they sign up for the new process.

Liz Balvin – MCI asked for more clarity on the non design process. Jill advised that the Expedite Process that requires approval applies to non design services or Interconnection Agreements that do not carry the 'per day' expedite rate. Jill agreed to clarify that all non design service expedites or design services expedites if your contract is not amended, will not carry a charge. Non design products can only be expedited for the conditions listed currently. We are still trying to accommodate some CLEC reasons for non design expedites. We will continue working on this and we will have additional calls with the CLECs. Retail follows these same procedures. Jill advised we will work on this in phases.

Jill explained that when you amend your contract there are not reasons for expedites any longer. Qwest agrees to expedite and there is a charge for all expedites.

John Berard – Covad asked if there is a separate charge on design products if there is a fire. Jill advised no, the same charge applies. If Owest causes the error than there is not a charge.

Stephanie Prull – Eschelon asked when the amendment will be available. Jill advised the target date is July 26. Stephanie asked how this new process affects resource assignment of network technicians. Jill advised we have the resources to cover expedited requests. We have performed volume forecasts. An expedited request and a regular request are equally weighted.

Jill summarized the Pre Approved Expedite process. The CLECs must amend their ICA, the estimated cost to expedite is 200.00 per day, and eligible products are identified in the PCAT.

Stephanie Prull – Eschelon advised that currently the CLECs have special reasons for an expedite that are not included in the list. The CLEC calls the center and works with Qwest to address these situations. Jill advised we need to follow our process, and we will still handle unique conditions. They may need to be escalated.

Liz Balvin – MCI asked if this will be implemented on the Access side. Jill advised the tariff target date is July 31 for Access products. Liz asked Jill to include the tariff reference in the response to comments. Jill advised the exception is the Washington tariff is not being filed at this time.

Jill reviewed the comments to make sure she had addressed the CLECs concerns in today's meeting. The CLECs agreed that the comments have been addressed during today's meeting. Jill advised she will make updates to the PCAT based on today's call.

June 16, 2004 CMP Meeting notes:

Jill Martain – Qwest advised for design product the Level 3 notification went out on June 15. For non-design we are still investigating if the process is feasible. The CR will remain in Development Status.

May 19, 2004 CMP Meeting notes:

Jill Martain – Qwest advised that Qwest will accept this CR with the caveat to implement this on a product by product basis. There may be some products that this process will not be implemented for. For those products, the old process will stay in place. There will be a cost to expedite and amendments will need to be done. The approximate cost is in the \$150.00 - \$400.00 price range. A per day improvement charge would be assessed. Jill advised that the target list of phase 1 products is included in the response. Qwest is targeting July 31 for implementation. Bonnie verified that this will apply to Retail also. Jill advised yes, and a tariff would be filed. Jill will provide an update next month. This CR will move to Development Status.

April 21, 2004 CMP Meeting notes:

Jill Martain – Qwest reviewed the response for this CR. Jill advised that Qwest would like to leave this CR in Evaluation Status as we look at individual products for expedites. Jill asked the CLEC community if they are willing to pay just and reasonable charges to expedite. Bonnie Johnson - Eschelon stated that these charges should apply to retail customers as well. Liz Balvin – MCI asked how this would work. Are the

prices driven by what is on our Interconnection Agreement? Jill Martain advised there would be charges in the ICA, and the amendment would have to be written. Bonnie said they would have to be commission approved rates. Jill advised she is not the expert on this process but she believes so. Liz Balvin clarified that if the CLECs are not willing to opt in to the contract, then they would follow the process that is effective today. Jill advised yes. Bonnie advised we do have situations when we have requested an expedite and Qwest denies it. Then the end user customer goes directly to Qwest and the expedite occurs. Jill advised we will keep this perspective in mind. This CR will move to Evaluation Status.

March 17, 2004 CMP Meeting

John Berard – Covad presented the CR and explained that Qwest's Expedite Process is written based on certain situations, such as Medical Emergencies. However if the CLEC makes an error, there isn't a process to expedite for a CLEC error reason and the CLEC has to take a regular interval. We want a process to request a faster interval, and we are willing to pay for it. Eschelon supports the request and would like to understand what type of opportunities are available for our Retail customers and if they get charged for an expedite. Bonnie advised that they have had trouble getting their customer in service, and if their customer contacts our Retail organization themselves, they get service in okay. Ervin Rae – ATT advised that he has heard that Qwest leadership is in the process of reviewing our Expedite Process. Jill Martain – Qwest advised that we can take a look at all of these aspects and also review PC081403-1 as this CR is also requesting a 'Restoral Request Process'. This CR will move to Presented Status.

Clarification Meeting February 27, 2004 1-877-552-8688 7146042#

PC021904-1 Expedite Process for Provisioning – enhancements to existing process

Attendees

John Berard – Covad Bryan Comras – Covad Mark Gonzales – Qwest Heidi Moreland – Qwest Jill Martain - Qwest Cindy Macy – Qwest

Meeting Agenda: 1.0 Introduction of Attendees Attendees introduced

2.0 Review Requested (Description of) Change

John Berard – Covad reviewed the change request. John explained that Covad would like the title of the CR updated, as this is really a request for an enhancement to the existing expedite process. Cindy agreed to update the CR.

John advised that the expedite process is limited today to certain types of orders and processes. For example, medical emergencies. We may find that it is Covad's error that caused the customer to be disconnected. We would like to be able to get our customers restored quicker than standard interval, when it is our error. We are willing to pay for this service. Other ILECs provide this service. We would like the criteria to be expanded to allow an expedite when the CLEC makes an error.

Cindy Macy – Qwest asked for an example of this happening today. John Berard – Covad and Bryan Comras – Covad advised this relates to the Jeopardy process. When Covad fails to complete the order, but we complete the work at the DMARC the customer has service, but we do not close out the records so Qwest doesn't think the customers service is working. Qwest issued a jeopardy notice and since we didn't respond to that notice within 30 days Qwest then cancelled the orders and the service gets disconnected. Covad then goes back and resends the order, but we have to wait the standard interval and that is too long for the end user customer to wait, especially if it is a business account.

John Berard – Covad advised disconnects can also happen when the end user selects migration to a new ISP provider. This isn't as critical as the down time is usually very limited as they are hooked up to the new provider.

Heidi Moreland – Qwest asked how often this happens? Bryan – Covad replied approximately 20 times per month for Qwest, or once a day on average.

Bryan advised that we get faster turn around time on certain products. Heidi confirmed that Shared Loop has a shorter standard installation interval than an unbundled xDSL-capable loop. Heidi advised that thethat the customer could be disconnected when the sync test fails and the notice is not cleared. The DSLAM port is done by the CLEC and the customer is in service. If a supplement is not sent by the CLEC, and if there is no response in 30 days, then the line gets cancelled and pulled down.

Covad advised it shouldn't matter what the history or circumstances are, if we are willing to pay for the expedite.

3.0 □ Confirm Areas & Products Impacted

DSL, Line Share, Designed and DSL Products (all products)

This applies to any one that was in service and has gone out of service and needs to be set back up due to Customer or end-user error.

4.0 □ Confirm Right Personnel Involved

□Jill agreed to get with Joan Wells regarding the Workback / Restoral Request process

5.0 ☐ Identify/Confirm CLEC's Expectation

□Covad would like the ability to pay for an Expedited due date (restoral of disconnected end user)

Covad would like to treat these like trouble reports and get the end user back in service in one day.

6.0□Identify any Dependent Systems Change Requests

□PC081403-1 Work Back Restoral Request

7.0□Establish Action Plan (Resolution Time Frame)
□Covad will present the CR at the March CMP Meeting
Qwest will provide our Response at the April CMP Meeting

#### Qwest Response

For Review by CLEC Community and Discussion at the May 19, 2004 CMP Meeting

May 12, 2004

Covad Communications

John Berard, Director-Operations Support

SUBJECT: Covad's Change Request Response – CR #PC021904-1 Enhance Expedite Process for Provisioning

This letter is in response to Covad Communications Change Request (CR) PC021904-1. This CR requests that Qwest enhance the expedite process to allow for an interval that is shorter than what is currently available for the product.

Qwest will accept PC021904-1 Enhancement to existing Expedite Process, with the caveat that it will be looked at and implemented on a product by product basis. Qwest will continue to look at all of the individual products to determine if we will implement these changes. For those products which the expedite criteria/process does not change, Qwest will leave the existing expedite criteria and process in place. Additionally, as discussed previously, expedite charges will become applicable for all expedites except those that are due to Qwest caused reasons and amendments will be required to existing Interconnection agreements to implement those charges. If a CLEC chooses not to amend their Interconnection Agreement, the current expedite criteria and process will be used.

The first phase of implementing a change to the expedite process will be around those products that are Designed Services. A list of those products is shown below. For Designed services, an expedite charge is applicable for each day that the due date is improved (unless the expedite is due to a Qwest caused reason). We are targeting an implementation date of July 31, 2004, pending approval of the Interstate FCC#1 tariff, individual state tariffs and Interconnection agreements.

Following are a list of products that will be included in Phase 1:

Product

UBL all except 2w/4w analog

Analog PBX DID

Private Line (DS0, DS1, DS3 or above)

ISDN PRI T1

ISDN PRI Trunk

ISDN BRI Tr unk

Frame Relay Trunk

DESIGNED TRUNKS (Includes designed PBX trunks) Trunk

MDS / MDSI

DPAs (multiple DPAs or FX, FCO) Trunk

UBL DID (Unbundled digital trunk)

For Review by the CLEC Community and Discussion at the April 21, 2003 CMP Meeting

April 14, 2004

Covad

John Berard

Director - Operations/Change Management

SUBJECT: CR # PC021904-1 Enhance Expedite Process for Provisioning

This letter is in response to Covad's Change Request (CR) PC021904-1 Enhance Expedite Process for Provisioning. This CR requests that Qwest enhance the Expedite process to allow for an interval that is shorter than what is currently available for the product.

CR#

PC021904-1

Qwest would like to leave this CR in evaluation status as it needs to continue to look at the individual products and provisioning processes that are impacted by this request. Qwest will provide an updated response at the May CMP meeting. Qwest will move this CR to Evaluation status.
Sincerely,
Jill Martain Qwest Communications

Arizona Corporation Commission Docket No. T-03406A-06-0257 Docket No. T-01051B-06-0257 Qwest Corporation - Exhibit JM-R2 Rebuttal Exhibits of Jill Martain February 13, 2007

EschelonChgDisposition\_L2\_ PROS.04.08.04.F.01548.ExpeditesEscalationsV8.txt
From: Susan Lorence [sxloren@notes.uswc.uswest.com] on behalf of Domino
Application [DominoApplication@AD.QINTRA.COM]
Sent: Friday, February 09, 2007 2:07 PM
To: sxloren

Subject: PROS.04.08.04.F.01548.ExpeditesEscalationsV8 --- ---

Attachments: SRFC822.eml

---- Forwarded by Susan Lorence/Mass/USWEST/US on 02/09/2007 02:06 PM

kdisaacs@eschelon.com on 04/13/2004 02:23:55 PM

kdisaacs@eschelon.com

Subject: PROS.04.08.04.F.01548.ExpeditesEscalationsV8 --- ---

Thank you for submitting your comments through the Qwest CMP Document Review and Comment Process. The information you entered is listed below. If you have any questions, please direct them to compcomm@qwest.com.

Notice Number: PROS.04.08.04.F.01548.ExpeditesEscalationsV8 Document Name: Document Version Number:

Document History Log Line Number:

Document History Log Line Number:
Comment:
Eschelon requests a change in level for notice PROS.04.08.04.F.01548. ExpeditesEscalationsV8. Eschelon believes this should be a level four notice because the updates to the Expedite and Escalation process have a significant impact our current process. Eschelon firmly believes that CLEC input is needed before the changes to the Expedite and Escalation PCAT are implemented. Also, Eschelon is concerned that this process update will introduce new charges that are currently not on our bill. There are many unanswered questions regarding the impact of this change. For example, one of the changes to the process is that we enter the DD we want for the expedite along with remarks but it does not state that manual handling is required. If the EXP field is populated does the request automatically drop to manual handling? On the tech dispatch, if the date we want is not available and Qwest proposes an alternative date, do we need to send a supplemental order? Will Qwest reject or j!

ep the order if we do not supplement the order? What if any charges apply and are the expedite charges at parity with retail expedite charges? Due to the number of unanswered questions and the impact to our current process. Eschelon is requesting Qwest retract the level three notice

PROS.04.08.04.F.01548 ExpeditesEscalations V8 and resubmit this update as a level four update. Thank you.

Name: Kim Isaacs Title: ILEC RELATIONS PROCESS ANALYST Phone Number: 612-436-6038 E-mail Address: kdisaacs@eschelon.com

Arizona Corporation Commission
Docket No. T-03406A-06-0257
Docket No. T-01051B-06-0257
Qwest Corporation – Exhibit JM-R3
Rebuttal Exhibits of Jill Martain
February 13, 2007

**Announcement Date:** 

**Effective Date:** 

April 08, 2004 April 29, 2004

**Document Number: Notification Category:** 

Target Audience:

PROS.04.08.04.F.01548.ExpeditesEscalationsV8 Process Notification

CLECs, Resellers

Subject:

CMP - Expedites & Escalations Overview - V8.0

Level of Change:

Associated CR Number or System Release

Number:

Level 2

**Not Applicable** 

Summary of Change:

On April 8, 2004, Qwest will post planned updates to its Wholesale Product Catalog that include revised documentation for Expedites & Escalations Overview – V8.0. These will be posted to the Qwest Wholesale Document Review Site located at <a href="http://www.gwest.com/wholesale/cmp/review.html">http://www.gwest.com/wholesale/cmp/review.html</a>.

Documentation concerning existing processes not previously documented is being added to this PCAT. In the Introduction, clarifying information has been added to define escalations and expedites. Under the Expedites subsection, the request and eligibility processes have been defined in more detail. Under the Escalation subsection, a clarification regarding Qwest contacts has been added.

Current operational documentation for this product or business procedure is found on the Qwest Wholesale Web Site at this URL: <a href="http://www.qwest.com/wholesale/clecs/exescover.html">http://www.qwest.com/wholesale/clecs/exescover.html</a>.

### **Comment Cycle:**

CLEC customers are encouraged to review these proposed changes and provide comment at any time during the seven day comment review period. Qwest will have seven days following the close of the comment review to respond to any CLEC comments.

Qwest provides an electronic means for CLEC customers to comment on proposed changes. The Document Review web site provides a list of all documents that are in the review stage, the process for CLECs to use to comment on documents, the submit comment link, and links to current documentation and past review documents. The Document Review Web Site is found at <a href="http://www.qwest.com/wholesale/cmp/review.html">http://www.qwest.com/wholesale/cmp/review.html</a>. Fill in all required fields and be sure to reference the Notification Number listed above.

### Timeline

Planned Updates Posted to Document Review Site	Available April 08, 2004
CLEC Comment Cycle on Documentation Begins	Beginning April 09, 2004
CLEC Comment Cycle Ends	5:00 PM, MT April 15, 2004
Qwest Response to CLEC Comments (if	Available April 22, 2004
applicable)	http://www.qwest.com/wholesale/cmp/review_archive.html
Proposed Effective Date	April 29, 2004

Note: In cases of conflict between the changes implemented through this notification and any CLEC Interconnection Agreement (whether based on the Qwest SGAT or not), the rates, terms and conditions of such Interconnection Agreement shall prevail as between Qwest and the CLEC party to such Interconnection Agreement.

The Qwest Wholesale Web Site provides a comprehensive catalog of detailed information on Qwest products and services including specific descriptions on doing business with Qwest. All information provided on the site describes current activities and process.

Prior to any modifications to existing activities or processes described on the web site, wholesale customers will receive written notification announcing the upcoming change.



If you have any questions on this subject, please submit comments through the following link: <a href="http://www.qwest.com/wholesale/cmp/comment.html">http://www.qwest.com/wholesale/cmp/comment.html</a>.

Sincerely,

Qwest

Arizona Corporation Commission
Docket No. T-03406A-06-0257
Docket No. T-01051B-06-0257
Qwest Corporation – Exhibit JM-R4
Rebuttal Exhibits of Jill Martain
February 13, 2007

**Announcement Date:** 

**Effective Date:** 

May 04, 2004 May 25, 2004

Document Number: Notification Category: Target Audience: PROS.05.04.04.F.01631.ExpeditesV8 Process Notification

CLECs, Resellers

Subject:

CMP - Expedites & Escalations Overview - V8.0

Level of Change:

Associated CR Number or System Release

Number:

Level 2 Not Applicable

#### **Summary of Change:**

On May 4, 2004, Qwest will post planned updates to its Wholesale Product Catalog that include new/revised documentation for Expedites & Escalations Overview – V8.0. These will be posted to the Qwest Wholesale Document Review Site located at <a href="http://www.qwest.com/wholesale/cmp/review.html">http://www.qwest.com/wholesale/cmp/review.html</a>.

This change was originally noticed on April 8, 2004 via notification

PROS.04.08.04.F.01548.ExpeditesEscalationsV8. On April 13, 2004, Qwest received a CLEC comment that requested a change to the disposition of the notification to a Level 4. Pursuant to Section 5.4.3.1 of the Qwest Wholesale Change Management Process document, this request was discussed in the CMP monthly Product and Process meeting held April 21, 2004. At that meeting, it was agreed that Qwest would provide additional clarification to the existing process and to renotify the CLEC community to allow another comment cycle.

The proposed documentation updates are associated with existing processes that were not previously documented. In the Introduction, clarifying information has been added to define escalations and expedites. Under the Expedites subsection, the request and eligibility processes have been defined in more detail. Under the Escalation subsection, a clarification regarding Qwest contacts has been added. In the Contact section, a correction was made regarding the ASR Frame Relay contact and a telephone number was added to LSR Tier 1. Additional information has been included in this update which provides what action will occur depending on the type of service on the account.

Current operational documentation for this product or business procedure is found on the Qwest Wholesale Web Site at this URL: http://www.gwest.com/wholesale/clecs/exescover.html.

#### **Comment Cycle:**

CLEC customers are encouraged to review these proposed changes and provide comment at any time during the seven day comment review period. Qwest will have seven days following the close of the comment review to respond to any CLEC comments.

Qwest provides an electronic means for CLEC customers to comment on proposed changes. The Document Review web site provides a list of all documents that are in the review stage, the process for CLECs to use to comment on documents, the submit comment link, and links to current documentation and past review documents. The Document Review Web Site is found at <a href="http://www.qwest.com/wholesale/cmp/review.html">http://www.qwest.com/wholesale/cmp/review.html</a>. Fill in all required fields and be sure to reference the Notification Number listed above.

Note: In cases of conflict between the changes implemented through this notification and any CLEC Interconnection Agreement (whether based on the Qwest SGAT or not), the rates, terms and conditions of such Interconnection Agreement shall prevail as between Qwest and the CLEC party to such Interconnection Agreement.

The Qwest Wholesale Web Site provides a comprehensive catalog of detailed information on Qwest products and services including specific descriptions on doing business with Qwest. All information provided on the site describes current activities and process.

Prior to any modifications to existing activities or processes described on the web site, wholesale customers will receive written notification announcing the upcoming change.



### Timeline

Planned Updates Posted to Document Review Site	Available May 04, 2004
CLEC Comment Cycle on Documentation Begins	Beginning May 05, 2004
CLEC Comment Cycle Ends	5:00 PM, MT May 11, 2004
Qwest Response to CLEC Comments (if applicable)	Available May 18, 2004 <a href="http://www.qwest.com/wholesale/cmp/review-archive.html">http://www.qwest.com/wholesale/cmp/review-archive.html</a>
Proposed Effective Date	May 25, 2004

If you have any questions on this subject, please submit comments through the following link: <a href="http://www.qwest.com/wholesale/cmp/comment.html">http://www.qwest.com/wholesale/cmp/comment.html</a>.

Sincerely,

Qwest

Arizona Corporation Commission
Docket No. T-03406A-06-0257
Docket No. T-01051B-06-0257
Qwest Corporation – Exhibit JM-R5
Rebuttal Exhibits of Jill Martain
West.
February 13, 2007

### **Qwest Response to Document In Review**

Response Date:

May 18, 2004

Document:

Product/Process: CMP - Expedites & Escalations Overview - V8.0

**Original Notification Date:** 

May 04, 2004

**Notification Number:** 

PROS.05.04.04.F.01631.ExpeditesV8

Category of Change:

Level 2

Qwest recently posted proposed updates to CMP - Expedites & Escalations Overview – V8.0. CLECs were invited to provide comments to these proposed changes during a Document Review period from May 05, 2004 through May 11, 2004. The information listed below is Qwest's Response to CLEC comments provided during the review/comment cycle.

Resources:

Customer Notice Archive Document Review Site

http://www.gwest.com/wholesale/cmp/review\_archive.html

http://www.gwest.com/wholesale/cmp/review.html

If you have any questions on this subject or there are further details required, please contact Qwest's Change Management Manager at <a href="mailto:cmpcomm@qwest.com">cmpcomm@qwest.com</a>.

### Qwest Response to Product/Process <u>CMP - Expedites & Escalations Overview –</u> V8.0 Comments

#	Page/Section	CLEC Comment	Qwest Response
1		Eschelon 05/10/2004 Comment: Eschelon continues to have	Qwest accepts this comment and will make the following changes to this version of the document:
		concerns regarding PROS.05.04.04.F.01631.Expe ditesV8. 1. Eschelon requests that language be added to indicate that expedites are when the requested due date is shorter	The published version will be revised to read: "Expedite requests are for situations where the requested due date is shorter than the interval defined in our Service Interval Guide (SIG) or your Interconnection Agreement (ICA)."
	·	that the standard interval as defined in Qwest's Service Interval Guide (SIG) or the CLEC's ICA.  2. Although the list of conditions for which expedites are granted was not red-lined in this notice, Eschelon	2. Although Qwest agrees with your comment in theory, Qwest believes that it is important to state that currently this is a situation that qualifies as an expedite. There may be circumstances that exist for some customers who want or need to submit a LSR in order for information to be reestablished and billed in their systems. Qwest will continue to allow
		believes that Disconnect in	this exception in the expedite section so all

Note: In cases of conflict between the changes implemented through this notification and any CLEC interconnection agreement (whether based on the Qwest SGAT or not), the rates, terms and conditions of such interconnection agreement shall prevail as between Qwest and the CLEC party.

The Qwest Wholesale Web Site provides a comprehensive catalog of detailed information on Qwest products and services including specific descriptions on doing business with Qwest. All information provided on the site describes current activities and process. Prior to any modifications to existing activities or processes described on the web site, wholesale customers will receive written notification announcing the upcoming change.



error by Qwest is not an expedite. Expedites are CLEC requested and should have an associated LSR. In the case of a disconnect in error by Qwest, the CLEC did not request the disconnect. Eschelon believes disconnect in error by Qwest should be removed from the list of expedite conditions and be considered an escalation. 3. Eschelon would like additional language added for clarity to the following paragraph: An expedited request can be made either prior to, or after, submitting your service request. When the request is submitted. the EXP field should be populated on the LSR or ASR Form and the REMARKS field should contain the reason for the expedited request. You may be asked to provide verification of the expedited reason. Eschelon requests the following changes be made to clarify the options available for requesting an expedite: An expedited request can be made either prior to, or after. submitting your service request. To request an expedite you can either: Request a due date shorter than the SIG or ICA interval on you LSR. The EXP field should be populated on the LSR or ASR Form and the REMARKS field should contain the reason for the expedited request. or Request the standard (SIG) interval or ICA interval on the LSR and call the Qwest Call Center on 1-888-796-9087 to process the expedite. You may be asked to provide verification of the expedited reason 4. Eschelon also requests that Owest outline the details or documentation needed to verify an expedite reason in the PCAT.

customer experiences can be addressed. This comment is respectfully declined.

3. Qwest accepts this comment and will amend the section in this version of the document. Of special note, as Qwest communicated in the CMP monthly Product and Process meeting held April 21, 2004, a call to the Qwest Call Center is required on all expedited requests to proceed with processing. Adding the expedited due date helps to shorten the process as Qwest will know what date you are requesting up front.

The current revision reads as follows:

To request an expedite on service requests issued via a Local Service Request (LSR), you may contact the Qwest Call Center on 1-888-796-9087.

To request an expedite on service requests issued via an Access Service Request (ASR), you may contact one of the following two centers, depending on which center processes your service requests:

- Des Monies, IA on 1-877-340-9627
- Salt Lake City, UT on 1-800-333-5498

The published version will be revised to read as follows:

To request an expedite on a Local Service Request (LSR) you can either:

- Submit the request with your expedited due date and populate the EXP field.
   Also include in REMARKS the reason for the expedited request and then call the Qwest Call Center.
- Submit the request with a due date interval from our SIG or your ICA and then call the Qwest Call Center.

In both scenarios, a call to the Qwest Call Center on 1-888-796-9087 is required to process the expedited request.

To request an expedite on service requests issued via an Access Service Request (ASR), you may use either of the options described above for LSRs to submit the ASR. You should then contact one of the following two centers depending on which center processes your service requests:

- Des Moines, IA on 1-877-340-9627
- Salt Lake City, UT on 1-800-333-5498



4. Qwest accepts this comment and will move the sentence to follow the expedite instructions for LSR and ASR. Qwest will amend in this version of the document to add the yellow highlighted section to read as follows:
"You may be asked to provide verification of the expedited reason, such as in medical emergencies or grand opening events. The type of verification required will depend on the specific circumstances of the expedite and will be determined on an Individual Case Basis (ICB)."

Arizona Corporation Commission Docket No. T-03406A-06-0257 Docket No. T-01051B-06-0257 Qwest Corporation – Exhibit JM-R6 Rebuttal Exhibits of Jill Martain

					Cha	ngo		February	February 13 2007
						2811	7		
Line #	Version	Effective					Level of	Reason/Source	CR or Notice #
		Date	Sec	Section	Sub-section	Update Activity	Change		
			#	Name					

NA	PROS 12 18 06 F 04380 Multiple_PCAT_Retire_HEET doc	PROS 12 21 06 F 04420 FNLCustConExp_Esc_CSIEHr s.doc	PROS.07.07.06.F.04056.FNL_ Expedites_Escalations	PROS.05.04.06.F.03905.Multi plePCATsQ101Training	NA	NA	PROS.04.14.06.F.03847.FNL_CSIE_Contact_Info	PROS.04.14.06.F.03847.FNLCSIE_Contact_Info
Select changes that do not alter CLEC operating procedures	Changes that have a minimal effect on CLEC operation procedures	Changes that have a moderate effect on CLEC operating procedures	Changes that have a moderate effect on CLEC operating procedures	Changes that do not alter CLEC operating procedures	Select changes that do not alter CLEC operating procedures	Select changes that do not alter CLEC operating procedures	Changes that have a minimal effect on CLEC operation procedures	Changes that have a minimal effect on CLEC operation procedures
Level 0	Level 2	Level 3	Level 3	Level 1	Level 0	Level 0	Level 3	Level 3
Combine updates for V42 and V3 into one document.	Removing references to HEET. Retirement notice SYST 11 16 06 F 04341 HEET Retirement Initial II.doc	Change Customer Facing Center hours for CSIE	Change existing process to include a 12PM MT cut-off for same day due date expedites. Adding the following statement:  Note: If the ASR/LSR you are submitting requests a same day due date, your request must be received before 12 noon MT.	Updates are associated with Training Notification B. Notification B. TRNG.04.07.06.F.03830.LocalQ101WB That identifies the retirement of the instructor-led Qwest 101 "Doing Business with Qwest" training course which is being replaced with a webbased training course titled Local Qwest 101 "Doing Business with Qwest". The language and URL associated with the web-based Local Qwest 101 "Doing Business with Qwest". The Business with Qwest" as well the web-based Local Qwest 101 "Doing Business with Qwest" training course will be updated	Incremented to V39 to include changes from V37 and V38 in one document	Incremented to V38 to include changes from V35.0 and V36.0 in one document	Contact information change of TN for the Qwest Call Center to 866-434-2555	Contact information change from ISC to CSIE with new TN of 866-434-2555
	Maintenance and Repair		Pre-Approved Expedites	Training			Expedites Requiring Approval	Expedites Supporting Non-Owest caused Restoral Requests
	Escalations	Contacts	Expedites	Implementation			Expedites	Expedites
1-15-07	1-15-07	1-8-07	7-24-06	5-5-06	5-1-06	4-15-06	5-1-06	5-1-06
V44	V43	V42	V41	V40	V39	V38	V37	V37
99	99	64	63	62	61	09	59	28

					Change	nge			
Line #	Version	Effective					Level of	Reason/Source	CR or Notice #
		Date	Sec Sec X	Section Name	Sub-section	Update Activity	Change		
57	V37	5-1-06	Contacts			Change existing manual process to show Tier 1 as first point of contact with TN change for Tier 1. Removing information referencing the ISC	Level 3	Changes that have a minimal effect on CLEC operation procedures	PROS.04.14.06.F.03847.FNL_CSIE_Contact_Info
95	V36	4-7-06	Escalations	S	Escalations- Maintenance and Repair	Contact information change for AMSC to Wholesale Repair. No TN changes.	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.03.17.06.F.03754.Whol esaleRepair
55	V35	4-15-06	Expedites		Pre-Approved Expedites	Modify/change existing manual process. Include ability to expedite Customer Not Ready due date from 3 days to shorter interval.	Level 3	Changes that have a minimal effect on CLEC operation procedures	PROS. 03.29.06 F. 03794. FNLE xpedites_Escalations
54	V34	2-15-06	History Log	go		In order to improve the readability of the History Log, entries will be set-up in descending order so that the most current update displays first rather than last.	Level 0	Select changes that do not alter CLEC operating procedures	NA
53	V34	2-15-06	Expedites		Expedites Requiring Approval	Clarification of language related to previous notice: PROS.10.19.05.F.03380.ExpeditesEscala tionsV30. Qwest is deleting a sentence in the Expedites Requiring Approval description to make it consistent with the Expedite paragraph above it.	Level 1	Changes that do not alter CLEC operating procedures	PROS. 02.14.06 F. 03690. Exped ites_Escalations V34
52	V33	1-3-06				Incremented to V33 to include changes from V30.0 and V32.0 in one document	Level 0	Select changes that do not alter CLEC operating procedures	NA
51	V32	1-2-06	Contacts			Customer-facing Center hours information in the NOTE section	Level 3	Changes that have a minimal effect on CLEC operation procedures	PROS.12.16.05.F.03563.FNLC ustContV28ExpEscIV32
50	V31	10-27-05				Incremented to V31 to include changes from V27 and V28 in one document	Level 0	Select changes that do not alter CLEC operating procedures	NA
49	V30	1-3-06	Expedites		Pre-Approved Expedites	Add Note stating expedite language must be in ICA for products other than Resold Design.  If request does not meet the criteria for Pre-Approved Expedite the process with follow the SIG, included link to SIG	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS. 11.18.05.F. 03492.FNL_ Exp-EscalationsV30
48	V30	1-3-06	Expedites	8	Expedites Requiring Approval	Remove one condition where an expedite is granted	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.11.18.05 F.03492.FNL_ Exp-EscalationsV30
47	V30	1-3-06	Expedites	80		Change in process to stating ICA must contain expedite language	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS. 11.18.05.F.03492. FNL

	CR or Notice #		
	Reason/Source		
	Level of	Change	
a		Update Activity	
Change		Sub-section	
		Section	
		Sec #	
	Effective	Date	
	Version		
	Line #		

46	V29	Retracted Ffective 10.			Time critical correction to retract V29 and V28 will remain operational	Level 1	Time critical correction	PROS.10.18.05.F.03397.Retrac t ExpandEscal V29
45	V29	18-05 10-18-05	Expedites	Expedites Requiring	Clarification to expedite reasons	Level 1	Changes that do not alter CLEC operating procedures	PROS.10.17.05.F.03379.Exped ites Escalations V29
				Approval				
44	V28	10-13-05	Contacts	Non ASR/LSRs	Contact information update to delete table as it is not applicable to interconnect products	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.09.23.05.F.03280.FaxNumberChange
43	V28	10-15-05	Contacts	Access Service Requests	Contact information update to change ASR Fax number	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.09.23.05.F.03280.FaxNumberChange
42	V27	10-27-05	Expedites	Pre-Approved Expedites	Removed 2w/4w as an exception to UBL. Added Port In/Port Within to list of products.	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.09.12.05.F.03242.Exped ites_Escalations_V27
41	V26	7-18-05			Incremented to V26 to include changes from V24 in one document	Level 0	Select changes that do not alter CLEC operating procedures	NA
40	V25	7-11-05			Incremented to V25 to include changes from V23 in one document	Level 0	Select changes that do not alter CLEC operating procedures	NA
39	V24	7-18-05	Pre-Approved		Changes are being made to the existing manual process to bill expedite charges	Level 3	Changes that have a moderate effect on CLEC operating	PROS.07.01.05.F.03075.FNL_ Expedites Escal V24
,			Expedites		per Additionally, for expedited the date requests on delayed order, Qwest is revising its expedite process to only bill expedite charges if the expedited due date request results in Qwest incurring additional costs to improve the Ready for Service date. This is shown in the Pre-Approved Expedites section.		procedures	
38	V23	7-11-05	Contacts	Local Service Requests	Modify/change existing manual process to remove after hours duty pager and add note limiting transfer hours	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.06.24.05.F.03050.FNL_ Contact_Exp_Escal.doc
37	V22	6-16-05	Expedites	Expedites Requiring Approval	Modify/change existing manual process too add three new expedite reasons per CMP CR PC021904-1. Add language related to providing service order number that caused the expedite condition.	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.06.01.05.F.02971.Final_ Expedites_Escal_V22
36	V21	4-25-05	Contacts		Contact information change for ASRs	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.04.04.05.F.02767.800C ontact_NumberUpdate
35	V21	4-25-05	Expedites		Contact information change for ASRs	Level 2	Changes that have a minimal effect on CLEC operating	PROS.04.04.05.F.02767.800C ontact_NumberUpdate

					Change	200	0		
Line #	Version	Effective			Cilla	28.	Level of	Reason/Source	CR or Notice #
		Date	Sec Section	on Sub-	-section	Update Activity	Change		
								procedures	
34	V20	2-24-05				Incremented V18 to include changes from V19 in one document	Level 0	Select changes that do not alter CLEC operating procedures	NA
33	V19	2-16-05	Pre-Approved Expedites			Clarification that do not change the process for when an expedite charge	Level 1	Changes that do not alter CLEC operating procedures	PROS.02.15.05.F.02567.Exped ites_Escalations_V19
32	V18	2-24-05	Contacts	Local Serv Requests (LSRs)	Service ests	Update related to CMP CR PC080204-1. Added link to Ordering Overview for list of close codes.	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.02.03.05.F.02494.OrderingV65_ExpeditesV18
31	V17	2-11-05	Pre-Approved Expedites			Modify/change existing manual process to alert you when an amendment is needed in the Pre-Approved Expedite process	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.01.27.05.F.02513.Final_ Exp_EscalationsV17
30	V16	12-1-04	Contacts	Local Ser Requests (LSRs)	l Service ests	Contact information update to remove city specific references and the Denver TNs	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.11.10.04.F.02270.Exped itesEscalationsV16
29	V15	11-22-04				Time Critical correction to Retract V15	Level 1	Time Critical correction	PROS.11.22.04.F.02315.Retrac tExpeditesEscIV15
28	VIS	Retracted	Expedites	Pre-A Expe	Pre-Approved Expedites	Modify/change existing manual process to include the state of Washington	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.11.01.04.F.02255.Exped itesEscalationsV15
27	V14	7-31-04				Incremented to V14 to include changes from V11.0 and V13.0 in one document	Level 0	Select changes that do not alter CLEC operating procedures	NA
26	V13	7/7/04				Incremented to V13 to include changes from V10.0 and V12.0 in one document	Level 0	Select changes that do not alter CLEC operating procedures	NA
25	V12	1/1/04	Contacts	Access Service Requests	ss ce ests	Contact information update to remove the Salt Lake City telephone contact number	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.06.30.04.F.01828.FNL_ ExpeditesV12
24	V12	1/1/04	Expedites			Contact information update to remove the Salt Lake City telephone contact number	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.06.30.04.F.01828.FNL_ ExpeditesV12
23	V11	7/31/04	Expedites	Pre-/ Expe	Pre-Approved Expedites	Modify/change existing manual process - new process	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.07.15.04.F.01882.FNL ReissueExpeditesV11
22	VII	7/31/04	Expedites	Approved Expeditec Requests	Approved Expedited Requests	Modify/change existing manual process to incorporate two processes. New process wording change required	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.07.15.04.F.01882.FNL_ ReissueExpeditesV11
21	VII	7/31/04	Expedites	Expedites Requiring Approval	Expedites Requiring Approval	Modify/change existing manual process - new process	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.07.15.04.F.01882.FNL_ ReissucExpeditesV11
20	V11	7/31/04	Expedites			Modify/change existing manual process to incorporate two processes: Pre-Approved and Expedites Requiring Approval.	Level 3	Changes that have a moderate effect on CLEC operating procedures	PROS.07.15.04.F.01882.FNL_ ReissueExpeditesV11

					Cha	Change	,		
Line #	Version	Effective					Level of	Reason/Source	CR or Notice #
		Date	Sec 8	Section Name	Sub-section	Update Activity	Change		
19	V10	7/06/04	-			Incremented to V10 to include changes from V7.0 and V9.0 in one document	Level 0	Select changes that do not alter CLEC operating procedures	NA
81	V9.0	07/06/04	Introduction	tion	Expedites	Establish new manual process for restoring previous service conversion type and move service orders	Level 4	Changes that have a major effect on existing CLEC operating procedures or that require the development of new procedures	PROS. 06.21.04 F.01814 FNL_ Expedites V9
17	V8.0	05/25/04	Introduction	tion	Contacts	Documentation concerning existing processes not previously documented is being added. A change was made regarding the ASR Frame Relay contact and a telephone number was added to LSR Tier I.	Level 2	Changes that have a minimal effect on CLEC operating procedures.	PROS. 05.18.04.F.01696.FNL_ ExpeditesV8
16	V8.0	05/25/04	Introduction	ction	Escalations	Documentation concerning existing processes not previously documented is being added. A change regarding Qwest contacts has been added.	Level 2	Changes that have a minimal effect on CLEC operating procedures.	PROS.05.18.04.F.01696.FNL_ ExpeditesV8
15	V8.0	05/25/04	Introduction	ction	Expedites	Documentation concerning existing processes not previously documented is being added. The request and eligibility processes have been defined in more detail.	Level 2	Changes that have a minimal effect on CLEC operating procedures.	PROS.05.18.04.F.01696.FNL_ ExpeditesV8
14	V8.0	05/25/04	Introduction	ction		Documentation concerning existing processes not previously documented is being added. A change was made in the definition of escalations and expedites.	Level 2	Changes that have a minimal effect on CLEC operating procedures.	PROS.05.18.04.F.01696.FNL_ ExpeditesV8
13	V7.0	10/1/03	Introduction	ction	Escalations	Corrections/clarification/additional information that does not change the product or process:  Clarification regarding when escalations can be made	Level 1	Changes that do not alter CLEC operating procedures	PROS.10.06.03.F.03616.Exped EscalV7&CustServ
12	V6.0	5/27/03	Introduction	ction	Expedites	Documentation concerning existing process not previously documented:  add Expedite reason – medical emergency add link to Local Service Ordering Guide (LSOG)  clarified and added additional information on how to expedite service request	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.05.20.03.F.01088.FNL
11	V5.0	12/11/02	Contacts	\$3		Contact information updates to Local Service Requests and Access Service Requests tables	Level 2	Changes that have a minimal effect on CLEC operating procedures	PROS.11.20.02.F.00946.Exped itesEscalations

Line # Version Effective  Date Sec Section Sub-section	_			{				_	_
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					Change	nge		
Line	Version	Effective					Reason/Source	CR or Notice #
#		Date	Section #	Section Name	Subsection	Update Activity		
10	V4.0	2/10/02		Contacts		Corrected font	Correction to PCAT	PROS.05.13.02.F.00437.Expedite_Esca
?	) :	ļ				Updated wording and telephone number for		lation
						clarification		
						Added additional table for complete information		
	-					Deleted duplicate information		
6	V4.0	5/10/02		Training		Updated course description	Correction to PCAT	PROS.05.13.02.F.00437.Expedite_Esca lation
∞	V4.0	5/10/02		Introduction	Escalations –	Added additional information to sync up existing	Correction to PCAT	PROS.05.13.02.F.00437.Expedite_Esca
)	!				Technical Escalation Process	system documentation		lation
7	V4.0	5/10/02		Introduction	Escalations –	Corrected font	Correction to PCAT	PROS.05.13.02.F.00437.Expedite_Esca
					Maintenance and Repair	Corrected acronyms for consistency		lation
9	V4.0	5/10/02		Introduction	Escalations	Corrected wording for clarification	Correction to PCAT	PROS.05.13.02.F.00437.Expedite_Esca
					;		F 4 Od	PDOS 05 12 03 E 00427 Esmadita Essa
2	V4.0	5/10/02		Introduction	Expedites	Correct punctuation	Correction to PCA1	PROS.03.13.02.F.00437.Expedite_Esca
						Added additional and changed wording for clarification		lation
4	V4.0	5/10/02		Introduction		Corrected font	Correction to PCAT	PROS.05.13.02.F.00437.Expedite_Esca lation
3	V3.0	1/25/02	-	Contacts	Maintenance and	Edit Resale Simple Residential and Business     Admetical (100 and 100)	Correction to PCAT	N/A
					Nepall Collicis	INCIDENCES (TEN AIM TED)		
7	V3.0	1/25/02		Contacts	Local Service Request	Define CSIE	Correction to PCAT	N/A
	V3.0	1/25/02		Introduction		Add Version and History Log	Correction to PCAT	N/A

Arizona Corporation Commission Docket No. T-03406A-06-0257 Docket No. T-01051B-06-0257 Qwest Corporation – Exhibit JM-R7 Rebuttal Exhibits of Jill Martain February 13, 2007

### **Qwest Response to Document In Review**

Response Date:

November 18, 2005

**Document:** 

**Process: Expedites and Escalations V30** 

**Original Notification Date:** 

October 19, 2005

**Notification Number:** 

PROS.10.19.05.F.03380.ExpeditesEscalationsV30

**Category of Change:** 

Level 3

Qwest recently posted proposed updates to Expedites and Escalations V30 CLECs were invited to provide comments to these proposed changes during a Document Review period from October 20, 2005 through November 3, 2005. The information listed below is Qwest's Response to CLEC comments provided during the review/comment cycle.

### Resources:

**Customer Notice Archive** 

http://www.gwest.com/wholesale/cnla/

Document Review Site

http://www.gwest.com/wholesale/cmp/review.html

If you have any questions on this subject or there are further details required, please contact Qwest's Change Management Manager at cmpcomm@qwest.com.

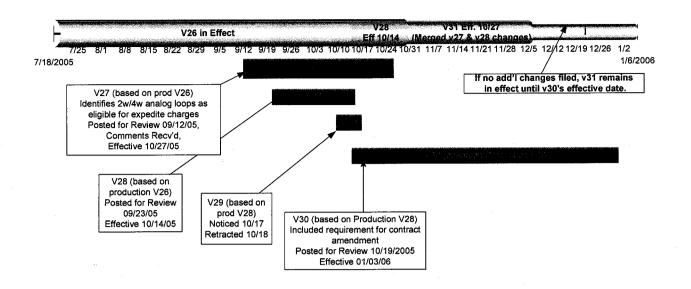
Qwest Response to Product/Process Expedites and Escalations V30 Comments

As a course of doing documentation updates, it is not unusual for multiple changes to be in process at any given time. These changes may or may not ultimately be implemented. Therefore, CMP standard practice is to base the proposed changes on the current production Version, not a Version that is in process. It appears that this practice led to the submittal of comments by the CLECs during the V30 comment cycle that actually addressed changes made in V27 of this document.

The picture below provides a timeline of the changes that have been made to this document. Version 27 of the document included the change to make 2w/4w analog loops eligible for expedite payments. That change was not commented on (other than a clarifying question on the rate) during the comment cycle and became effective on 10/27/05. Because Version 28 had already become effective, Version 31 was issued — and merged the Version 27 changes with the Version 28 changes.

Meanwhile Version 30, which added language requiring an amendment to address expedites, had been created. Because Version 30 was created before Version 27 had taken effect, it did not include the Version 27 language per CMP practice. The Version 30 changes will be incorporated into the version that is in production on 1/3/06.

Several of the comments received on the Version 30 document actually address changes that were made in Version 27. Qwest will not respond to the comments which address Version 27 changes but will respond to comments related to the Version 30 amendment language.



#	Page/Section	CLEC Comment	Qwest Response
1		McCloud	The change referenced in this comment was
		10/26/05	included in Version 27 which is already in
		Comment:	effect.
		Qwest announced it will	
		begin charging expedite fee	
	,	for 2w/4w loops on Oct.	
		27th. Qwest just posted a	
		Expedites and Escalations	
İ		V30 which still has the	
	·	2w/4w analog loop	
		exception included. I looked	
		at the previous version	
		(V29) and the exception was	
		also present in that version.	
		Qwest has given until	
		November 3rd to comment	
		on the V30 so I don't see	
		how (1) Qwest can begin	·
		charging tomorrow (Oct.	·
		27th) when the review isn't	
		complete and (2) Qwest can even claim that 2w/4w	
		analog loops are no longer	
		an exception in the Pre-	
		Approved Expedite process	·
		when it doesn't appear that	
		Owest has addressed this	
		issue in prior reviews	
2		McCloud	There is no condition being removed in the
-		11/1/05	Version 30 change. The change referenced
		Comment:	in this comment was included in Version 27

Can you please clarify which condition is being removed where an expedite is granted? Also, I see under the "Pre-Approved Expedites" section that the first product listed is "UBL all except 2W/4W analog".

Does this mean that we are going to have this as an exception starting with V30 going forward? I don't see this listed in the history log as something that is being added back into the document as an exception. Please advise. Thank you.

which is already in effect.

V30 is changing the process to require expedite language in the customers Interconnection Agreement (ICA) when an expedite is requested for products that follow the designed services flow. Products that follow the designed services flow will not be part of the Expedite Requiring Approval process except in the state of Washington.

3

Eschelon 11-3-05

Comment:

in Qwest's response to Covad's CR PC021904-1, Qwest said: "If a CLEC chooses not to amend their Interconnection Agreement, the current expedite criteria and process will be used." The current "expedite requiring approval process" allows a CLEC to request an expedite, at no charge, when the customer's needs met certain criteria. Eschelon relied upon Qwest's response and based its decision to comment, or not comment, on that response. Qwest is now failing to keep the commitments it made to CLECs in CMP, and in its response to Covad, by now changing its position on expedites and unilaterally imposing charges via a process change in CMP. Qwest's proposed change to remove the existing approval required expedite process for designed products will negatively impact Eschelon and its

In regards to Eschelon's comments regarding Qwest's commitments with PC021904-1, discrimination allegations and timing of process notifications, Qwest submits the following response:

Qwest did meet its commitment to PC021904-1. As with all processes that exist, they do change over time. Qwest utilized the appropriate CMP notification processes to notify CLECs of the pending changes. In fact, with this particular PCAT, process changes have been implemented since PC021904-1 was closed. For example, Qwest changed the process when it bills expedite charges in the following situations: billing per ASR/LSR instead of per service order, bill expedite charges on delayed orders only when additional costs are incurred, and finally, changed the preapproved expedite process to include port in/port within.

Qwest does not sell Unbundled Loops to its end user customers so it is not appropriate to make a comparison to retail in this situation. Qwest is selling a pipe, not a switched POTS service. The DS0 UBL product can be used for services other than a POTS type service and Qwest does not know what service the CLEC is providing its end user with the DS0 pipe. Therefore, Qwest's position is that there is not the parity component that is being raised with this comment.

customers. Qwest said its basis for this change is "parity" and that Qwest retail charges for all expedites for "designed" services. However, this claim of "parity" is misleading as Qwest's new pro! cess now treats CLEC POTS customers differently than Qwest POTS customers. Qwest defines parity based on whether a service is "designed." Qwest has chosen to apply the "design" process to DS0 UBLs, but not to its own POTS customers. The result is that though from the customer perspective the service is the same. Qwest now proposes to treat them differently for the expedite process. The change Qwest is proposing is discriminatory to CLECs and their customers. A CLEC DS0 UBL and a Qwest retail 1FB functionally are the same service. A DS0 loop is merely a POTS line that Qwest choose to provision using a design flow process. For example, a customer could request an expedite using the approval required process when ordering service from Qwest (e.g. a 1FB), and would not have to pay additional charges for the expedite. However, if the customer orders service from a CLEC via a DS0 loop and the customer requests an expedite from the CLEC. the CLEC and the customer would have to! pay an additional charge for the same basic service.

Finally, Qwest did choose to implement the changes on different process notices. This was done to allow the CLEC community ample time to get the expedite amendments through the implementation process, which is longer than the CMP Level 3 notification requirements. For each of the process changes that were made on this process since PC021904-1 completed, Qwest stated clearly in the notification the process change that was being made in each of the notifications.

Eschelon objects to Qwest's proposed changes to the current approval required

		expedite process because it	
		is discriminatory to CLECs	
		and CLEC customers. In	
]		addition, because Eschelon	•
		relied upon Qwest's	·
		comments to Covad's CR,	•
		Eschelon also objects to	
1		Qwest's addition of UBL	
		DS0 products to the pre-	·
		approved list of products.	·
		Qwest chose to make the	·
	*		
		change to the approval	
		required expedite process	·
		after it added DS0 loops to	·
		the product list for pre-	
, ,		approved products. The	·
		result is that CLECs were	
		unable to effectively	
		comment on a change that	·
		now, coupled with Qwest's	
		further change, significantly	•
		impacts a CLEC's business.	
4		McCloud	The change referenced in this comment was
		11-3-05	included in Version 27 which is already in
		Comment: Qwest's removal	effect.
		of the 2w/4w analog loop	
		exception from the	
		Expedites Requiring	
		Approval process places	
		CLECs at a competitive	
	·	disadvantage because it	•
		forces expedite charges	
		upon the end user	
		consumer only when that	
	·	end user consumer is	
		purchasing from a facilities	
		based CLEC. These	·
		expedite charges are not	·
		applicable if the end user	·.
		consumer is purchasing	
		from Qwest or a non-	
}		facilities based provider.	
5		PriorityOne	The change referenced in this comment was
		11-3-05	included in Version 27 which is already in
		Comment:	effect.
		PriorityOne	· .
		Telecommunications, Inc.	Qwest has noted PriorityOne's objection to
		objects to Qwest's proposed	the process change associated with V30.
		changes due to feeling that	The process change associated with V30 is
		it is discriminatory to	being made to create consistencies across
		CLEC's and CLEC	Qwest's entire customer base for products
		customers. Adding UBL	that follow the Designed Services flow.
		. •	triat follow the Designed Services flow.
1		DSO to the list of products is	

	not "parity" as the customer's perception is that they are requesting a "line". The end user does not know whether the line is POTs or UBL DSO. They just know that it's a line.  Also, PriorityOne objects to Qwest's proposed change to remove the existing approval required expedite process for designed products and note that it will negatively impact PriorityOne and its customers.	
6	Covad 11-3-05 Comment: Regarding Qwest's proposed change to remove the existing approval required expedite process for designed products, Covad requests clarification regarding availability of expedited services in the state of Washington, where, currently, Qwest does not offer an expedited services amendment. Covad requests that Qwest reiterate that the Expedites Requiring Approval products will still be available in the State of Washington.	Qwest has reiterated that the Expedites Requiring Approval process will still be available in the state of WA in the V30 redline document. Qwest currently has the following two statements addressing the state of Washington:  The Expedites Requiring Approval section of this procedure does not apply to any of the products listed below (unless you are ordering services in the state of WA).  The Pre-Approved expedite process is available in all states except Washington for the products listed below when your ICA contains language for expedites with an associated per day expedite charge.
7	Integra 11-3-05 Comment: Integra objects to Qwest proposed change to remove the existing approval required expedite process for designed products. When Integra signed the Qwest Expedite Amendment we were not advised that by signing the amendment it would change the current Expedites Requiring	Integra was not advised that by signing the amendment it would change the Expedites Requiring Approval Process for a couple of reasons:  1) When an expedite amendment is signed, the CLEC is automatically included in the pre-approved process and the Expedite Requiring Approval process is not applicable any longer for the products identified in the Pre-Approved Expedite section of the PCAT. This was clarified and documented with PC021904-1. In the meeting minutes for the ad-hoc meeting held on July 9, 2004, Qwest

Approval process. We signed the amendment believing that this would ADD to our options of having an order completed outside the standard interval. When Integra signed the amendment UBL DS0 loops were not included as a product on the list of products in the "Pre-Approved Expedites" list. When the UBL DS0 was added to this list Integra did not comment as at that time we still believed the **Expedites Requiring** Approval process was in place for our use.

clarified that when a CLEC amends their contract there are no reasons any longer and that if Qwest expedites a request, expedite charges apply.

2) The PCAT that was revised with PC021904-01 states the following:

Requesting an expedite follows one of two processes, depending on the product being requested and the language in your Interconnection Agreement (ICA). If the request being expedited is for a product on the list of products in the "Pre-Approved Expedites" (see below) and your ICA has language supporting expedited requests with a "per day" expedite rate, then the request does not need approval. If the request being expedited is for a product that is not on the defined list, or your ICA does not support a "per day" expedite rate, then the expedited request follows the process defined in the "Expedites Requiring Approval" section below.

For the change that is being implemented with V30, there is no change to the CLECs that already have an expedite amendment in place.

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Example #1

# REDACTED

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## REDACTED

Confidential

Arizona Corporation Commission
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## REDACTED

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## REDACTED

### BEFORE THE ARIZONA CORPORATION COMMISSION

IN THE MATTER OF ESCHOF ARIZONA, INC.	IELON TELECOM	)
vs	Complainant,	) ) DOCKET NO. T-03406A-06-0257 ) T-01051B-06-0257
QWEST CORPORATION		<b>)</b>
	Respondent.	) ) AFFIDAVIT OF ) JILL MARTAIN
STATE OF UTAH COUNTY OF SALT LAKE		) : SS )

Jill Martain, of lawful age being first duly sworn, deposes and states: Martain, of lawful age being first duly sworn, deposes and states:

- My name is Jill Martain. I am the Manager of Process Management Wholesale Markets for Qwest Services Corporation in Salt Lake City, Utah. I have caused to be filed written rebuttal testimony in Docket Nos. T-03406A-06-0257 and T-01051B-06-0257.
- 2. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.

Further affiant sayeth not.

Jill Martain

SUBSCRIBED AND SWORN to before me this 12th day of February, 2007.

Notary Public

My Commission Expires: May 27, 2008.

LISA DE LEON
Notary Public
State of Utah
My Comm. Expires May 27, 2008
7181 S Cmapus View Dr West Jordan UT 84084

### **BEFORE THE ARIZONA CORPORATION COMMISSION**

JEFF HATCH-MILLER
Chairman
WILLIAM A. MUNDELL
Commissioner
MIKE GLEASON
Commissioner
KRISTIN K. MAYES
Commissioner
GARY PIERCE
Commissioner

IN THE MATTER OF THE COMPLAINT OF ESCHELON TELECOM OF ARIZONA, INC. AGAINST QWEST CORPORATION

DOCKET NO. T-03406A-06-0257 DOCKET NO. T-01051B-06-0257

**REBUTTAL TESTIMONY** 

**OF** 

**RENÉE ALBERSHEIM** 

ON BEHALF OF

**QWEST CORPORATION** 

**FEBRUARY 13, 2007** 

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#### **IDENTIFICATION OF WITNESS** I. 1

- 2 Q. PLEASE STATE YOUR NAME, OCCUPATION AND BUSINESS ADDRESS.
- My name is Renée Albersheim. I am employed by Qwest Services Corporation, 3 Α.
- 4 parent company of Qwest Corporation ("Qwest"), as a Staff Witnessing
- 5 Representative. I am testifying on behalf of Qwest. My business address is
- 6 1801 California Street, 24th floor, Denver, Colorado, 80202.
- ARE YOU THE SAME RENÉE ALBERSHEIM THAT SUBMITTED TESTIMONY 7 Q.
- IN THIS CASE ON AUGUST 28, 2006? 8
- 9 Yes. I am. Α.
- 10 II. **PURPOSE OF TESTIMONY**
- WHAT IS THE PURPOSE OF YOUR TESTIMONY? 11 Q.
- The purpose of my testimony is to reply to portions of the testimony of Ms. 12
- Pamela Genung, filed on behalf of the Commission Staff. Ms. Genung correctly 13
- finds that (1) Qwest does not discriminate when expediting the provision of 14
- unbundled loops for CLEC customers, and (2) that the maintenance and repair 15
- provisions of Eschelon's ICA have no bearing on this complaint. However, Ms.
- developed in the Commission approved CMP is in conflict with the terms of

Genung incorrectly finds that the current Expedite and Escalations process

Eschelon's current ICA. To the contrary, as I explained in my direct testimony,

- 18
- 20 the current version of the Expedite and Escalations process developed in the
- Commission approved CMP is in complete harmony with the terms of Eschelon's
- current ICA. 22

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- Ms. Genung also recommends that the Commission order Qwest to make 23
- 24 Version 11 of the Expedite and Escalations process developed in the

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Commission approved CMP – instead of Versions 27 and 30 of the process – available to "all CLEC's via an amendment to the CLEC's current Interconnection Agreement." This recommendation flies in the face of the negotiation process set forth in Sections 251/252 of the Act.

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Ms. Genung also recommends that Qwest "include a definition of designed and non-designed services in its Arizona tariffs." This is unnecessary as the tariffs set forth the products to which the tariff is applicable.

Ms. Genung also recommends that "a performance measurement for expedites of unbundled loops be developed through the CMP . . . . " There is already a process available for making recommendations for new performance measures of PIDs. A process already exists where a CLEC (or Commission Staff) can make a recommendation to add a PID, and the request can be vetted and a decision made. However, there is not sufficient demand for expedites of unbundled loops to justify a stand-alone PID. Finally, once Qwest agrees to an expedited interval. Qwest has an obligation to meet the accelerated due date, and such orders are already maintained in measure OP-3 (commitments met) for unbundled loops. Thus, the Commission can already see how well Qwest is provisioning unbundled loops based upon either the standard interval or the expedited interval. Data for the last 12 months in Arizona for analog loops shows that Qwest has met between 95.2% and 99.8% of unbundled loop orders each This is substantially in excess of the 90% benchmark set by the month. Commission. Qwest's performance clearly provides CLECs with a meaningful opportunity to compete.

Finally, Ms. Genung recommends that Qwest and Eschelon "include expedites of the installation of Unbundled Loops in their interconnection Agreement

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negotiations." Qwest and Eschelon have already done that, and the arbitration is 1 2 set to be tried before the Commission in March 2007. STAFF FINDINGS IN SUPPORT OF QWEST'S POSITIONS 3 III. 4 A. **Qwest's Expedite Process Provides CLECs with a** "Superior Service" 5 Q. **DOES** STAFF FIND THAT QWEST'S EXPEDITE **PROCESS** IS 6 7 **DISCRIMINATORY?** No. Ms. Genung states at page 32 of her Testimony that, "Based on the facts of 8 Α. 9 this case. Staff does not support a finding of discrimination. Thus, the Staff 10 agrees with Qwest that it makes expedites available to CLECs including Eschelon on a non-discriminatory basis. Staff understands that Qwest makes 11 one process available for design services (the "Pre-Approved Expedites" 12 process) and a separate process available for POTS/non-designed services (the 13 "Expedites Requiring Approval" process)." 14 EVEN THOUGH THE STAFF AFFIRMATIVELY FINDS PARITY IN 15 Q. PROCESSES, WHAT DOES THE STAFF RECOMMEND? 16 The Staff recommends that Qwest be forced to offer Version 11 of the Expedite 17 Α. 18 and Escalations process developed in the Commission approved CMP to all CLECs. 19 WHAT IS THE NET EFFECT OF THIS RECOMMENDATION? 20 Q. The net effect of this recommendation is that the Staff is recommending that 21 Α. 22 Qwest be forced to offer superior service to the CLECs in the provision of

Expedites and Escalations. The 8th Circuit Court of Appeals has already held

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that it is illegal as a matter of law to order ILECs like Qwest to offer superior service.1

 However, it is important to recognize that the Staff is correct that expediting an order for a CLEC provides a superior service to the CLEC. That means several important points necessarily follow; specifically:

- The terms of the 1996 Act do not dictate the provisions of expedited orders;
- As Terri Million explains, it is improper as a matter of law to set rates for expedites according to TELRIC principles, or even in a cost docket proceeding; and,
- The only question is the terms of the CLEC's interconnection agreement.

Section 252(a)(1) allows a party to enter into provisions in the ICA that have no bearing – one way or the other – on the terms of the Act.<sup>2</sup> Thus, the question comes down to whether Eschelon had a right under the terms of its existing ICA to obtain expedites of unbundled loops free of charge. As I explained in my direct testimony, and as I will explain again below, Eschelon's current ICA does not give them a right to obtain expedites free of charge. As the Staff itself recognized, the ICA specifically contemplates that Eschelon will pay a fee to get an order expedited.

<sup>1</sup> See e.g., Iowa Utilities Board v. AT&T, 120 F.3d 753, 812-813 (8<sup>th</sup> Cir. 1997), aff'd in part and rev'd in part, 525 U.S. 366, 397 (1999).

<sup>&</sup>lt;sup>2</sup> Verizon New Jersey, Inc. v. Ntegrity Telecontent Servs., Inc. 219 F. Supp. 2d 616, 632-33 (D.N.J. 2002); see also Net2Globe Int'l, Inc. v. Time Warner Telecom of N.Y., 273 F. Supp. 2d 436, 459 (S.D.N.Y. 2003) ("while § 251 requires interconnectivity among telecommunications carriers . . . [o]nce an interconnectivity agreement . . . is formed and approved by government regulators, 'the Communications Act intends that the [local exchange carrier] be governed directly by the specific agreement rather than the general duties described . . . in section 251'") (quoting Law Offices of Curtis V. Trinko, LLP v. Bell Atlantic Corp., 305 F.3d 89 (2d Cir. 2002), rev'd and remanded on other grounds sub nom. Verizon Communications, Inc. v. Law Offices of Curtis V. Trinko, 540 U.S. 389 (2004)).

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- 1 Q. STAFF FURTHER STATES THAT THERE IS NO RETAIL ANALOG FOR
  2 EXPEDITES IN THE INSTALLATION OF UNBUNDLED LOOPS. IS THAT
  3 CORRECT?
- 4 A. Yes, that is correct. As I explained in my direct testimony, every commission to consider the issue has decided that the ordering and provisioning of unbundled analog loops does not have a retail analog.

### 7 Q. WHAT IS THE SIGNIFICANCE OF THIS STAFF FINDING?

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A. The Commission has already found that Qwest provides a meaningful opportunity for CLECs to compete by provisioning unbundled analog loops in an average of 6 business days. The Commission also set a standard interval for the provision of unbundled loops to be 5-days. Thus, expediting the orders for an unbundled loop is providing superior service to the CLECs far beyond that necessary to provide them a meaningful opportunity to compete. Thus, just as I stated before, this recommendation also establishes that expediting orders for unbundled loops is a superior service.

### B. Repair Language is Irrelevant

- 17 Q. DOES STAFF AGREE WITH QWEST THAT ESCHELON'S REFERENCES TO
  18 REPAIR LANGUAGE IN ITS INTERCONNECTION AGREEMENT IS
  19 IRRELEVANT?
- Yes. Ms. Genung states at page 28 of her testimony that, "Eschelon's Complaint addresses the refusal by Qwest to provide repairs for disconnects in error. Staff believes that the general repair provisions are irrelevant to this Complaint because Eschelon did in fact place an order with Qwest to disconnect the customer's circuit. Therefore, there was no Qwest caused error that resulted in a

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- disconnection that would bring the disconnect in error repair intervals into play."

  This conclusion is in perfect harmony with my direct testimony.
- 3 C. The Distinction between Designed and Non-Designed Services
- 5 Q. DOES STAFF RECOGNIZE THAT THERE IS A DISTINCTION BETWEEN
  6 DESIGNED AND NON-DESIGNED SERVICES?
- 7 A. Yes. Ms. Genung acknowledges that there is a difference in her discussion of definitions of these terms in the tariffs on page 23 of her direct testimony.
- 9 Q. DOES IT FOLLOW THAT QWEST'S TARIFFS SHOULD BE CHANGED TO
  10 INCLUDE DEFINITIONS FOR DESIGNED AND NON-DESIGNED SERVICES
  11 ITS ARIZONA TARIFFS AS MS. GENUNG RECOMMENDS ON PAGE 40
  12 OF HER TESTIMONY?
- 13 No. There is no reason to define "design services" in the applicable tariff. The Α. 14 parties purchasing out of the tariff are not focused on the systems from which 15 Qwest provisions the facility in question. They simply want to know the services they can order out of the tariff. The tariff defines the types of circuits that a 16 17 customer can purchase from the tariff in question. For example, the AZ QC Competitive Private Line Transport Services Price Cap Tariff specifically 18 19 identifies US WEST DS1 Service and US WEST DS3 Service. There is simply 20 no need to define "design services" as it will not help the customers better 21 understand the service they are ordering.

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### IV. ERRORS IN STAFF'S INTERPRETATION OF THE CURRENT ICA

A. The Current ICA Gives Eschelon the Right to Request an Expedite and Gives Qwest the Right to Refuse to Expedite the Order

### 5 Q. HOW DOES MS. GENUNG INTERPRET THE CURRENT ICA BETWEEN 6 ESCHELON AND QWEST.

Ms. Genung finds that Qwest's current interconnection agreement gives 7 Α. 8 Eschelon the right to obtain expedites for orders of unbundled loops according to the Expedites and Escalations process set forth in Version 11 of the process 9 10 created in the Commission approved CMP. Ms. Genung makes this recommendation because she believes that the current Expedites and 11 Escalations process created in the Commission-approved CMP either conflicts 12 13 with terms of Eschelon's current ICA or would abridge the rights of Eschelon under this agreement. As I have stated above, I agree with many of Ms. 14 Genung's recommendations; however, on this point I disagree with her 15 16 conclusion.

### 17 Q. PLEASE RESTATE THE LANGUAGE OF THE ENABLING LANGUAGE OF THE CMP.

19 A. As I stated in my direct testimony on page 24:

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27 28 The CMP Document clearly states in its introduction:

In cases of conflict between the changes implemented through this CMP and any CLEC interconnection agreement (whether based on the Qwest SGAT or not), the rates, terms and conditions of such interconnection agreement shall prevail as between Qwest and the CLEC party to such interconnection agreement. In addition, if changes implemented through this CMP do not necessarily present a direct conflict with a CLEC interconnection agreement, but would abridge or expand the rights of a party to such agreement, the

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rates, terms and conditions of such interconnection agreement shall prevail as between Qwest and the CLEC party to such agreement.

None of the parties felt that the CMP should be used as a mechanism to subvert commitments established via Interconnection Agreements. But the converse should also be true. Interconnection Agreements should not be used as mechanism to subvert the CMP. Interconnection Agreements should not contain such product, process and systems operational specifics that these items cannot be managed via the CMP as intended. Any such provisions in an interconnection agreement would make it impossible for the CMP participants to change without first obtaining an amendment (and agreement from the parties) to that Interconnection Agreement.

As Ms. Jill Martain explains in her rebuttal testimony, it is undisputed that Eschelon has used the CMP to modify the Expedites and Escalations process. Thus, the facts show that Eschelon itself recognizes that the CMP is the proper vehicle to modify the Expedites and Escalations process underlying the parties' ICA. Now, Eschelon is trying to use the language of the ICA to subvert the CMP. Eschelon's position is internally inconsistent. Eschelon's conduct pre-dating this Complaint establishes what Eschelon itself knows is the truth – the process for expediting orders can be modified in the Commission approved CMP.

- Q. MS. GENUNG BASED HER ANALYSIS ON SECTIONS 3.2.2.13, 3.2.4.2.1 AND 3.2.4.4 OF THE ICA. DID MS. GENUNG GIVE FULL WEIGHT TO ALL OF THE LANGUAGE IN THESE SECTIONS OF THE ICA?
- A. No. Ms. Genung appears to interpret the terms in these sections of the contract as giving Eschelon an absolute right to expedites; however, in the process, Ms. Genung ignores language in these contract provisions which leave it to Qwest's discretion as to whether to grant an expedite. Section 3.2.2.1.3 states:

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1 Expedites: U.S. WEST shall provide CO-PROVIDER the capability 2 to expedite a service order. Within two (2) business hours after a 3 request from CO-PROVIDER for an expedited order. U S WEST 4 shall notify CO-PROVIDER of U S WEST's confirmation to 5 complete, or not complete, the order within the expedited 6 interval. (emphasis supplied). Based on the complete language in this section, Qwest has the discretion to 7 8 determine whether or not to expedite an order. The ICA does give Eschelon the 9 right to request expedites, but the ICA gives Qwest the right refuse to expedite 10 an order. Other provisions of the parties' current ICA make the same point: 11 12 3.2.4.3.1 If CO-PROVIDER requires a due date earlier than the U S WEST offered due date and U S WEST agrees to meet the CO-13 PROVIDER required due date, then that required due date 14 15 becomes the committed due date and expedite charges may apply. (emphasis added) 16 17 3244 Subsequent to an initial order submission, CO-18 PROVIDER may request a new/revised due date that is earlier than the committed due date. If U S WEST agrees to meet that 19 new/revised due date, then that new/revised due date becomes 20 21 the committed due date and expedite charges may apply. 22 (emphasis added) 23 Thus, the parties' current ICA makes plain on numerous occasions that expedited due dates only apply when Qwest agrees to expedite the order. 24 Again, the ICA does not give Eschelon the right to obtain expedited orders; it 25 simply gives Eschelon the ability to request expedited orders. Qwest has never 26 27 denied Eschelon the ability to request an expedited order.

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1	Q.	DOES THE	CURRENT	EXPEDITE	PROCESS	CREATED	IN THE
2		COMMISSION	APPROVED	CMP ABRIE	OGE THE R	IGHTS EXTE	NDED TO
3		ESCHELON IN	ITS ICA?				
4	Α.	No. In fact, the	Staff's interp	retation of the	e ICA abridge	es the rights o	extended to
5		Qwest under the	e ICA. As I s	tated in my d	irect testimon	y, the current	ICA states
6		on numerous of	ccasions that	Qwest is en	ntitled to com	pensation for	expediting
7		orders for Esche	elon. Attachm	ent 5 of the I	CA contains	three specific	statements
8		that expedite cha	arges may ap	ply:			
9 10 11				date interval	•	due date earl ite charges i	
12 13 14 15 16			U S WEST o CO-PROVIDI	ffered due da ER required o committed o	ite and U S W due date, the	due date earl VEST agrees n that require expedite ch	to meet the ed due date
17 18 19 20 21 22			PROVIDER than the comnew/revised	may request mitted due da due date, the ed due date	a new/revised ate. If U S W n that new/re	order submis d due date th ÆST agrees t vised due dat e charges r	at is earlier to meet that te becomes
23		Ms. Genung red	cognizes thes	e express pro	ovisions of the	e ICA; yet stil	I concludes
24		that Qwest is ob	ligated to exp	edite orders f	or unbundled	loops free of	charge.

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GIVEN THAT THE ICA CONTAINS EXPRESS LANGUAGE GIVING QWEST Q. 1 2 THE RIGHT TO COMPENSATION FOR EXPEDITING ORDERS, HOW DOES 3 STAFF REACH THE CONCLUSION THAT ESCHELON IS ENTITLED TO 4 **EXPEDITES FREE OF CHARGE?** Staff finds that there was a period of time when the Commission approved CMP 5 Α. 6 had a process in place to expedite orders for all products according to the 7 "Expedites Requiring Approval" process at no cost to CLECs. Thus, Staff goes 8 to the process created in CMP for expedites – not to the language of the parties' ICA – to conclude that Eschelon has a right to obtain expedites at no cost. 9 Staff's reliance on the expedite process created in the Commission approved 10 11 CMP to determine the rights of the parties under their ICA makes Qwest's point. 12 The process for determining whether and when an order can be expedited is dictated in the CMP. Eschelon should not be able to use the CMP process to 13 modify the Expedites and Escalations process, and then refuse to accept the 14 changes made in the CMP to that very process. 15 16 The plain language of the ICA gives Qwest the right to compensation when it 17 expedites an order. Eschelon cannot claim "conflict" with the ICA or abridgment of rights under the ICA when Qwest seeks to obtain payment that the plain 18 language of the ICA entitles Qwest to receive. 19

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# B. The ICA and the Current Expedite Process Are Not in Conflict

- 3 Q. STAFF SUGGESTS THAT THE CURRENT EXPEDITE PROCESS IS IN
  4 CONFLICT OR ABRIDGES THE RIGHTS OF THE PARTIES UNDER THE
  5 CURRENT ICA. DOES QWEST AGREE?
- No. As I stated above, the current expedite process does not conflict with the 6 Α. 7 parties' ICA. The ICA states that Eschelon can request expedites, and if Qwest agrees to expedite the order, that expedite charges may apply. The current ICA 8 gives Qwest the right to determine whether or not to expedite an order. Under 9 the terms of the current ICA, Qwest does not violate the agreement by refusing to 10 11 expedite orders for design services unless Eschelon agrees to pay a \$200 per day fee. The current expedite process does not alter the plain language of the 12 ICA. If anything, the current expedite process gives CLECs more certainty that 13 expedites will be granted by establishing the conditions under which expedites 14 are automatically approved. This will be discussed further in the testimony of Jill 15 16 Martain.
- 17 C. Staff's Concern with 2-wire/4-wire Loops is Irrelevant to This Case
- Q. MS. GENUNG SPENT SOME TIME DISCUSSING THE ADDITION OF 2-WIRE/4-WIRE UNBUNDLED LOOPS TO THE PRE-APPROVED EXPEDITE PROCESS IN VERSION 27 OF THE EXPEDITE PCAT.<sup>3</sup> IS THAT FACT RELEVANT TO THE SPECIFIC CUSTOMER NAMES IN THIS COMPLAINT?
- A. No. It is undisputed that Eschelon's original order for the named customer in this case was for a DS1-Capable Loop. DS1-Capable Loops were already part of the Pre-Approved Expedite process when version 27 of the PCAT was released.

<sup>&</sup>lt;sup>3</sup> See Genung Direct pages 30-32.

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Thus, the Staff's testimony about how Versions 27 and 30 of the Expedite and 1 Escalations process impacted the products for which Eschelon could expedite an 2 order has no impact on the named customer in this case. 3 D. **Performance Measures Are Not Appropriate for** 4 5 **Expedites** MS. GENUNG RECOMMENDS THAT A PERFORMANCE MEASUREMENT Q. 6 FOR EXPEDITES OF UNBUNDLED LOOPS BE DEVELOPED THROUGH 7 8 CMP. IS THAT APPROPRIATE? 9 No. Performance measures are not developed in the CMP. A process for updating performance measures has been developed separately and is 10 explained in detail on the Qwest Wholesale Website.5. 11 DOES QWEST ALREADY TRACK HOW WELL IT MEETS PROMISED DUE 12 Q. DATES WHEN IT PROVISIONS UNBUNDLED LOOPS? 13 Yes. Performance Measure OP-3 is entitled "Commitments Met." The exact 14 Α. 15 language of O-3 reads: Measures the percentage of orders for which the scheduled due date is 16 17 met. All inward orders (Change, New, and Transfer order types) 18 assigned a due date by Qwest and which are completed/closed 19 during the reporting period are measured, subject to exclusions 20 specified below. Change order types included in this measurement 21 consist of all C orders representing inward activity. Also included 22 23 are orders with customer-requested due dates longer than the 24 standard interval.

<sup>4</sup> See Genung Direct page 40.

<sup>&</sup>lt;sup>5</sup> The process for requesting modification to PIDs is available at <a href="http://www.qwest.com/wholesale/clecs/reqmodpid.html">http://www.qwest.com/wholesale/clecs/reqmodpid.html</a> on Qwest's Wholesale website.

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• Completion date on or before the Applicable Due Date recorded by Qwest is counted as a met due date. The Applicable Due Date is the original due date or, if changed or delayed by the customer, the most recently revised due date, subject to the following: If Qwest changes a due date for Qwest reasons, the Applicable Due Date is the customer-initiated due date, if any, that is (a) subsequent to the original due date and (b) prior to a Qwest-initiated, changed due date, if any.<sup>6</sup>

This measurement is based upon the date of delivery returned in a Firm Order Confirmation. If Qwest agrees to expedite an order an FOC will so reflect the expedited date. Thus, Qwest's provisioning of expedited orders for unbundled loops are already being measured, albeit in a measure that includes all orders for loops.

Qwest tracks this performance for many different types of unbundled loops. A vast percentage of the unbundled loops ordered by CLECs are analog loops, and during the 271 process, the Commission found that Qwest needed to provision 90% of those loops by the date set forth in the FOC. The last year of data shows that Qwest far exceeds the 90% measure each and every month. Indeed, Qwest provisions between 95.2% and 99.8% of analog loops each month.<sup>7</sup>

This data shows that Qwest provides CLECs – including Eschelon – with a meaningful opportunity to compete. There is simply no need for a new PID. Moreover, this is not the proper forum to recommend issuance of a new PID. If Staff wants a new PID on expedites, the matter should be raised in the PID Management Process.<sup>8</sup> Then the request can be fully explored. Qwest would recommend against a new PID for several reasons including: (1) expedited

<sup>&</sup>lt;sup>6</sup> A Link to the Performance Indicator Definitions can be found at <a href="http://www.qwest.com/wholesale/results/roc.html">http://www.qwest.com/wholesale/results/roc.html</a>.

<sup>&</sup>lt;sup>7</sup> A link to Qwest's current performance in Arizona can be found at <a href="http://www.gwest.com/wholesale/results/roc.html">http://www.gwest.com/wholesale/results/roc.html</a>.

<sup>&</sup>lt;sup>8</sup> Further information regarding the PID Management process can be found at www.gwest.com/wholesale/results/index.html

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service is not a 251 obligation, but a superior service; therefore it is inappropriate for such a PID to be mandated; (2) the volumes of expedited orders is relatively small; therefore, there is no need for a new PID; and, (3) Qwest is making expedited orders available to CLECs as a benefit to them; under no circumstance should Qwest be penalized for trying to be a Good Samaritan and offer something to CLECs that it is not legally obligated to provide.

# 7 Q. DOES IT FOLLOW THAT EXPEDITE PERFORMANCE NEEDS TO BE 8 MEASURED?

A. No. The speed of an expedite was not at issue in this case. The issue was whether or not an expedite should have been granted and under what circumstances. If Staff's intent was to measure how often expedites are granted, there is no indicator to determine how often expedites should be granted. Each case is specific to the individual order in question. Finally, Staff has not provided any basis to demonstrate that such a performance measure is needed or otherwise required.

# E. The Rate for Expedites Should Not Be Considered In the Next Cost Docket

# 18 Q. STAFF RECOMMENDS THAT THE RATE FOR EXPEDITES BE CONSIDERED 19 IN THE NEXT COST DOCKET.' DOES QWEST AGREE?

20 A. No. As I stated in my direct, and as was discussed in the direct testimony of Theresa K. Million, expediting orders for Eschelon or any CLEC constitute a superior service. As I stated above, Staff's testimony goes a long way to establishing that expedited orders constitute a superior service. As such, it is inappropriate to consider the rates for expedites in a cost docket. This will be discussed further in the rebuttal testimony of Theresa K. Million.

<sup>&</sup>lt;sup>9</sup> See Genung Direct at page 40.

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### F. Forcing Withdrawal of ICA Amendments is a Violation of the Act

- Q. STAFF RECOMMENDS THAT QWEST BE REQUIRED TO TELL ALL CLECS
  THAT SIGNED AN EXPEDITE AMENDMENT THAT THE PROCESS IS
  OPTIONAL, AND DOES NOT ABRIDGE THEIR RIGHTS UNDER THEIR
  EXISTING ICAS.<sup>10</sup> IS STAFF'S RECOMMENDATION APPROPRIATE?
- 7 A. No. This case is a dispute between two parties, Eschelon and Qwest. The facts in this case are specific to Eschelon's current Interconnection Agreement, which 8 9 has been in effect for over six years. It is not appropriate to issue an order 10 impacting all CLECs and all interconnection agreements based on the facts in this one case. Qwest has not put forward facts about other CLECs and their 11 Qwest does not agree that the expedite process is in conflict with 12 Eschelon's current interconnection agreement, much less any other CLECs 13 agreement. As further discussed in the testimony of Jill Martain, Qwest believes 14 that the current expedite process has been properly developed through the CMP 15 16 and does not need to be redesigned.

# 17 Q. IS STAFF'S RECOMMENDATION CONSISTENT WITH THE TERMS OF THE 18 TELECOMMUNICATIONS ACT?

A. No. Section 252(a)(1) specifically gives all parties who enter into voluntary agreements the ability to "enter into a binding agreement ... without regard to the standards set forth in subsections (b) and (c) of Section 251." Courts have uniformly held that parties have the right to enter into voluntary agreements, and that such agreements are binding on the parties.<sup>11</sup> The Staff's recommendation

<sup>10</sup> See Genung Direct page 36.

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<sup>&</sup>lt;sup>11</sup> Verizon New Jersey, Inc. v. Ntegrity Telecontent Servs., Inc. 219 F. Supp. 2d 616, 632-33 (D.N.J. 2002); see also Net2Globe Int'l, Inc. v. Time Warner Telecom of N.Y., 273 F. Supp. 2d 436, 459 (S.D.N.Y. 2003) ("while § 251 requires interconnectivity among telecommunications carriers . . . [o]nce an interconnectivity agreement . . . is formed and approved by government regulators, 'the Communications Act intends that the [local exchange carrier] be governed directly by the specific agreement rather than

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to negate several voluntarily negotiated contract amendments wherein parties agreed to compensate Qwest to expedite orders \$200/day is without precedent and would violate the plain language of the Act.

V. CONCLUSION

#### Q. PLEASE SUMMARIZE YOUR TESTIMONY.

A.

My testimony responds to the testimony of Staff Witness Pamela Genung. I discuss Staff's agreement with Qwest that the current expedite process is not discriminatory. Staff also agrees with Qwest that repair language in the ICA and tariffs is irrelevant to this case which is about expediting an order for service. And Staff recognizes that there is a difference between designed and non-designed service. These conclusions raised by Staff establish, in and of themselves, that Eschelon seeks a superior service from Qwest.

I also discuss those issues on which Staff and Qwest disagree, and why the Commission should adopt Qwest's position on those issues. Qwest does not agree with Staff that Eschelon has the right through the terms of its ICA, to receive expedites for free. The terms of the current ICA clearly state that expedite charges may apply. The current Qwest expedite process does not conflict with the current ICA; therefore it is not necessary to redevelop the expedite process in the CMP. This issue is discussed further in the testimony of Jill Martain.

Staff's concern with 2-wire and 4-wire unbundled loops is irrelevant to this case.

The loop at issue in this case was a DS1 capable loop.

the general duties described . . . in section 251'") (quoting Law Offices of Curtis V. Trinko, LLP v. Bell Atlantic Corp., 305 F.3d 89 (2d Cir. 2002), rev'd and remanded on other grounds sub nom. Verizon Communications, Inc. v. Law Offices of Curtis V. Trinko, 540 U.S. 389 (2004)).

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- 1 It is not appropriate to develop a separate performance measure for expedites. 2 Qwest is already measured on its due date performance, and the present 3 measures of installation commitments include expedited orders. 4 The rate for expedites should not be considered in the next cost docket. 5 Expedites are not UNEs but superior services, and therefore it is not appropriate to set the rate for expedites in a cost docket. This issue is discussed further in 6 7 the testimony of Teresa K. Million. And finally, forcing withdrawal of ICA amendments, as recommended by Staff, 8 9 would violate the plain language of Section 251(a)(1) of Telecommunications Act.
- 10 Q. DOES THIS CONCLUDE YOUR TESTIMONY?
- 11 A. Yes, it does.

#### **BEFORE THE ARIZONA CORPORATION COMMISSION**

IN THE MATTER OF ESCHOF ARIZONA, INC.	HELON TELECOM	) )
VS	Complainant,	) ) DOCKET NO. T-03406A-06-0257 ) T-01051B-06-0257
QWEST CORPORATION		)
	Respondent.	AFFIDAVIT OF RENEE ALBERSHEIM
STATE OF COLORADO COUNTY OF DENVER		) : SS )

Renee Albersheim, of lawful age being first duly sworn, deposes and states:

- My name is Renee Albersheim. I am a Staff Witnessing Representative for Qwest Services Corporation in Denver, Colorado. I have caused to be filed written rebuttal testimony in Docket Nos. T-03406A-06-0257 and T-01051B-06-0257.
- 2. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.

Further affiant sayeth not.

Renee Albersheim

SUBSCRIBED AND SWORN to before me this 12<sup>th</sup> day of February, 2007.

My Commission Expires:

#### BEFORE THE ARIZONA CORPORATION COMMISSION

JEFF HATCH-MILLER
Chairman
WILLIAM MUNDELL
Commissioner
MIKE GLEASON
Commissioner
KRISTIN MAYES
Commissioner
GARY PIERCE
Commissioner

IN THE MATTER OF THE COMPLAINT OF ESCHELON TELECOM OF ARIZONA, INC. AGAINST QWEST CORPORATION DOCKET NO. T-03406A-06-0257 DOCKET NO. T-01051B-06-0257

REBUTTAL TESTIMONY

OF

**JEAN NOVAK** 

ON BEHALF OF

**QWEST CORPORATION** 

**FEBRUARY 13, 2007** 

Public Version

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2	Q.	PLEASE STATE YOUR NAME, OCCUPATION AND BUSINESS ADDRSS.
3	Α.	My name is Jean Novak. My business address is 107 N. 15 <sup>th</sup> Ave, Virginia, MN.
4		I am currently employed by Qwest Services Corporation ("Qwest") as a Regional
5		Service Director. I have been employed by Qwest for 21 years, and have been
6		working in the telecommunications industry for 23 years. I hold a Certificate of
7		Computer Programming from Globe Business College.
8	Q.	ARE YOU THE SAME JEAN NOVAK THAT FILED DIRECT TESTIMONY ON
9		AUGUST 28, 2006 IN THIS CASE?
10	Α.	Yes, I am.
11		II. PURPOSE OF TESTIMONY
12	Q.	PLEASE STATE FOR THE COMMISSION YOUR REASON FOR FILING THIS
13		TESTIMONY.
14	A.	I am responding to the assertions on page 25 of Ms. Pamela Genung's Direct
15		Testimony, which states:
16 17 18 19 20		The customer's expedite order referenced in this complaint definitely falls under the conditions where the end-user is completely out of service (primary line). Due to the nature of the customer, the order could also be classified as a medical emergency.
21		These assertions are inaccurate. The DS1 Capable Loop order that Eschelon
22		sought to expedite in March 2006 did not qualify as an emergency condition of
23		any kind.

**IDENTIFICATION OF WITNESS** 

I.

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#### III. REBUTTAL OF STAFF WITNESS PAMELA GENUNG

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- Q. PLEASE DESCRIBE WHY THE ORDER REFERENCED IN THE COMPLAINT
   DID NOT CONCERN "CONDITIONS WHERE YOUR END-USER CUSTOMER
   IS COMPLETELY OUT OF SERVICE (PRIMARY LINE)".
- One of the emergency conditions justifying an "Expedite Requiring Approval" for POTS services is "conditions where your end-user customer is completely out of service (primary line)." **See Exhibit JN-R1**.
- The customer referenced in Eschelon's Complaint did not satisfy this criterion under any circumstances. I have verified that the customer in question had several working lines to its location even after Eschelon disconnected the DS1 Capable Loop in error. As I explained in response to Eschelon Interrogatory No. 3-1:
  - I . . . reviewed all the working services at the "named customer" address. I verified in the Qwest inventory system that the services were still active, verified the customer of record was Eschelon, and the addresses for the A and Z location and type of service. I then pulled the circuit history in CEMR and was able to determine the order number and date the service was installed. During this research, I verified that there was additional service working at the "named customer's" address and Eschelon was the customer of record.
  - See Confidential Exhibit JN-R2 Thus, it is erroneous to assert that the customer's primary line was completely out of service.
- Q. PLEASE DESCRIBE WHY THE ORDER REFERENCED IN THE COMPLAINT
   DID NOT CONCERN A "MEDICAL EMERGENCY".
- A. One of the emergency conditions justifying an "Expedite Requiring Approval" for POTS services is a "Medical Emergency." **See Exhibit JN-R1**. As I stated above, in her Direct Testimony, Ms. Genung postulates that the request for an

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expedite for the order at issue for the customer would have been justified as a medical emergency. But this customer could not have satisfied the medical emergency criterion either.

First of all, the purpose of the medical emergency criterion is to ensure the customer has 911 service. Here, as I explained in response to Eschelon Interrogatory No. 3-2, Qwest personnel interviewed the customer and learned that the customer had 911 service at all times, that the customer had distributed a memo about its existing 911 service, and that the customer had then used the 911 service when the DS1 Capable Loop was out of service:

[Eschelon's disconnect in error occurred when] The "named customer" was in the process of disconnecting line "480-xxx-xxxx" based on an order from Tim Owen. However, instead of disconnecting the one line, Eschelon disconnected the "named customer" T-1 instead. Eschelon claimed an employee in training was the cause of the improper disconnect. The "named customer" complained to Eschelon. Eschelon eventually informed the "named customer" that the problem was due to an error by Eschelon.

The "named customer" personnel explained that they have approximately 3000 clients and about one to two 911 calls per month. During the outage, the "named customer" distributed a memo identifying the additional phone lines on its campus where 911 calls could be made. During the time when service was out, the "named customer" has a client with heart distress. Based on the memo, one of the existing phone lines was used to make a 911 call, and everything worked out well.

The "named customer" personnel also stated that they created a memo concerning the subject at the request of Eschelon. The "named customer" personnel stated that they knew Qwest was following procedures, but were never informed that Qwest's procedures would have allowed their original service to be restored by paying a \$200 per day expedite fee. "Named customer" personnel stated this is a fact they would have liked to have known.

**See Confidential Exhibit JN-R3** Thus, the customer at issue did not qualify for an expedite based on a medical emergency.

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- Second, in order for a CLEC to claim a medical emergency exists, the CLEC generally provides Qwest with a doctor's written verification of the condition.

  Eschelon did not forward valid verification to Qwest as part of the expedite request at issue here.
- 5 Q. MS. GENUNG SUGGESTS THAT THE REQUEST FOR AN EXPEDITE AT
  1 ISSUE HERE QUALIFIED AS A MEDICAL EMERGENCY "DUE TO THE
  2 NATURE OF THE CUSTOMER." DO YOU AGREE?

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A.

Ms. Genung seems to suggest that the customer at issue qualifies for a "medical emergency" expedite simply due to the nature of its business. Much of the customer's business is discussed in the attached exhibit, which comes directly from its web-page. See Confidential Exhibit JN-R4. Many of the services the customer provides are related to adult day-care and a work environment that allows adults "with developmental, physical and mental disabilities" to be productive. The work performed by this customer is certainly to be commended; however, even it recognizes that the need for 911 services is a rare situation. During Qwest's interview of the customer, the customer stated that it has one to two 911 calls per month for its 3000 customers. Published information from the ALI (911) database shows that a 911 call is received on about 3.7% of wireline access lines each month. When the DS1 Capable Loop is in place, the customer at issue has over 100 access lines at its center. Extrapolating these numbers, one would expect about four calls per month. Despite this, the customer actually had less than that. The data does not show that the customer at issue, just on the basis of the nature of its business, necessarily qualifies as a medical emergency for purposes of expediting an order. Indeed, during Qwest's interview of the customer, it did not claim to be a location justifying a medical emergency.

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- 1 Q. IN LIGHT OF THESE FACTS, DOES QWEST AGREE WITH STAFF THAT
  2 QWEST SHOULD CREDIT ESCHELON THE \$1800 EXPDITE FEE FOR THE
  3 NAMED CUSTOMER?
- A. Absolutely not. Under the historic process, Eschelon would never have obtained an expedited due date for the customer at issue. Under the process in place at the time Eschelon submitted the order, every high capacity circuit (whether a DS1 Capable Loop or equivalent private line) was subject to a \$200/day expedite fee. Qwest provisioned the ordered circuit 9 days earlier than the standard interval; as such, the Commission should order Eschelon to pay the \$1800 fee.
- 10 Q. DOES THIS CONCLUDE YOUR TESTIMONY?
- 11 A. Yes, at this time...

#### BEFORE THE ARIZONA CORPORATION COMMISSION

JEFF HATCH-MILLER
Chairman
WILLIAM MUNDELL
Commissioner
MIKE GLEASON
Commissioner
KRISTIN MAYES
Commissioner
GARY PIERCE
Commissioner

IN THE MATTER OF THE COMPLAINT OF ESCHELON TELECOM OF ARIZONA, INC. AGAINST QWEST CORPORATION DOCKET NO. T-03406A-06-0257
DOCKET NO. T-01051B-06-0257

**EXHIBITS** 

OF

**JEAN NOVAK** 

ON BEHALF OF

**QWEST CORPORATION** 

**FEBRUARY 13, 2006** 

#### Expedites and Escalations Overview - V26.0V27.0

History Log (Link italicized text to: Replace Existing Download With Attached History Log)

#### Introduction

Qwest quickly responds to your escalation or expedite requests offering you clear and complete explanations so you can satisfactorily respond to your end-users.

- Expedites are requests for an improved standard interval that is shorter than the interval
  defined in our Service Interval Guide (SIG) (Link italicized text to:
  http://www.qwest.com/wholesale/guides/sig/index.html) or your interconnection Agreement
  (ICA), Individual Case Basis (ICB) or committed to ICB (Ready for Service (RFS) + Interval)
  date.
- Escalations can be initiated for any issue, at anytime, and at any escalation point.
   Escalations can also be for requests for status or intervention around a missed date.

The following summarizes the processes used within Qwest for all Wholesale Products and Services to handle expedite and escalation requests.

#### **Expedites**

Requesting an expedite follows one of two processes, depending on the product being requested and the language in your Interconnection Agreement (ICA). If the request being expedited is for a product on the list of products in the "Pre-Approved Expedites" (see below) and your ICA has language supporting expedited requests with a "per day" expedite rate, then the requested does not need approval. If the request being expedited is for a product that is not on the defined list, or your ICA does not support a "per day" expedite rate, then the expedited request follows the process defined in the "Expedites Requiring Approval" section below.

#### **Expedites Requiring Approval**

For products not listed in the Pre-Approved Expedite section below, (non-designed products such as POTS, Centrex or DSL service), or if your ICA does not contain, or has not been amended to include language for expedites with an associated "per day" expedite rate for those specified designed services, the following expedite process applies. Expedite charges are not applicable with the Expedites Requiring Approval process.

Following is a list of conditions where an expedite is granted:

Fire

Flood

- Medical emergency
- National emergency
- Conditions where your end-user is completely out of service (primary line)
- Disconnect in error by Qwest
- Requested service necessary for your end-user's grand opening event delayed for facilities or equipment reasons with a future RFS date
- Delayed orders with a future RFS date that meet any of the above described conditions
- National Security
- Business Classes of Service unable to dial 911 due to previous order activity
- Business Classes of Service where hunting, call forwarding or voice mail features are not working correctly due to previous order activity where the end-users business is being critically affected

For any of the above conditions, expedited request can be made either prior to, or after, Page 2 of 9 submitting your service request.

To request an expedite on a Local Service Request (LSR) you can either:

- Submit the request with your expedited due date and populate the EXP field. Also
  include in REMARKS the reason for the expedited request and then call the Qwest Call
  Center.
- Submit the request with a due date interval from our SIG (Link italicized text to: http://www.qwest.com/wholesale/guides/sig/index.html) or your ICA and then call the Qwest Call Center.

In both scenarios, a call to the Qwest Call Center is required on 1-888-796-9087 to process the expedited request.

To request an expedite on service requests issued via an Access Service Request (ASR), you may use either of the options described above for LSRs to submit the ASR. You should then call 1 800-244-1271

You may be asked to provide verification of the expedited reason or situation for any of the expedite reasons listed above. In some cases, you may be asked for the service order number that caused the expedite condition, such as the service order number that caused the hunting or call forwarding expedite. The type of verification required will depend on the specific circumstances of the expedite and will be determined on an Individual Case Basis (ICB).

Once your expedite request is received, your Wholesale representative will review the request based on the previous list of available expedite scenarios to determine if the request is eligible for an expedite. If approved, the next step is to contact our Network organization to determine resource availability.

Depending on the type of service on the account, the following action is taken once the request is determined to be eligible for an expedited due date:

#### Non-Designed/No Dispatch Required

For requests that do not require a dispatch, the order is issued with the expedited due date.

#### Non-Designed/Dispatch Required

For requests that require a dispatch, the Network organization is contacted to determine Technician availability. If appointments are available on the requested due date, your expedite is granted. If no appointments are available, then Qwest will offer an alternative date, if one is available, prior to the requested due date. You can expect to receive a response to your expedited request usually within four business hours.

#### **Designed Services**

For Designed Services, the Network organization is contacted to determine resource availability for the Central Office and Outside Technicians as well as for the Testers that work with you to accept the service. You can expect to receive a response usually within four business hours.

#### **Approved Expedited Requests**

If the expedited request is approved and the original request contained the expedited due date and the EXP field was populated, Qwest will return a Firm Order Confirmation (FOC) acknowledging the agreed to expedited due date. If the expedited or agreed to due date is different from what was originally submitted on the ASR or LSR, Qwest will contact you and request that you supplement your request with the agreed to expedited date. The EXP field on the supplement ASR or LSR must also be populated. If the supplement is not received within

four business hours, Qwest will continue to process the ASR or LSR as if the expedited request and will FOC back the standard interval or the original due date provided on the ASR or LSR if it was longer than the standard interval.

#### **Denied Expedited Requests**

If denied, then we will provide you reasons that the request was denied or we will offer an alternative date that we could install the service. If the request is denied, and you still want to continue to have Qwest provision the service request, Qwest will return a FOC with the standard interval or the original due date provided on the FOC if it was longer than the standard interval.

#### **Pre-Approved Expedites**

The Pre-Approved expedite process is available in all states except Washington for the products listed below when your ICA contains language for expedites with an associated per day expedite charge. An expedite charge applies per ASR or LSR for every day that the due date interval is improved, based on the standard interval in the SIG, ICA, or ICB criteria as described above. It is not necessary for you to call into Qwest to have the expedite approved. To expedite a service request on an ASR or LSR you must populate the EXP field and put the desired expedited due date in the DDD field on the ASR or LSR.

NOTE: If you order Resold Design Products, which are identified below, you do not need to sign an amendment. You are automatically included based on the terms and conditions outlined in the ICA and individual state tariffs, catalogs or price lists.

When Qwest receives an ASR or LSR with the EXP populated and the DDD is less than the standard interval, Qwest will determine if the request is eligible for an expedite without a call from you. If the request meets the criteria for the Pre-Approved Expedite process, Qwest will process the request and return a FOC acknowledging the expedited due date. The appropriate expedite charge will be added to your service order.

If the request does not meet the criteria for the Pre-Approved Expedite process, the ASR or LSR will be processed under the guidelines for Expedites Requiring Approval as described above.

Following is a list of the products, which require an amendment and may be expedited that will receive the appropriate Expedite Charge:

- UBL all except 2w/4w analog
- UBL DID (Unbundled digital trunk)
- UBL DS1 (Unbundled digital trunk facility)
- UNE-C PL (EEL)
- UNE-P ISDN BRI
- UNE-P DSS Facility
- UNE-P DSS Trunk
- UNE-P PRI ISDN Facility
- UNE-P PRI ISDN Trunk
- UNE-P PBX Designed Trunks
- UNE-P PBX DID IN-Only Trunks
- Port In/Port Within associated with any of the applicable designed products listed above
- UDIT
- LIS
- CCSAC SS7 Trunk or Facility
- Unbundled Dark Fiber

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Following is a list of Resold Designed Products, which do not require an amendment, which may Page 4 of 9 be expedited and will receive the appropriate expedite charge:

- Analog PBX DID
- Private Line (DS0, DS1, DS3 or above)
- ISDN PRI T1
- ISDN PRI Trunk
- ISDN BRI Trunk
- Frame Relay Trunk
- DESIGNED TRUNKS (Includes designed PBX trunks) Trunk
- MDS / MDSI (IIS Only)
- DPAs (multiple DPAs or FX, FCO) Trunk
- Port In/Port Within associated with any of the applicable designed products listed above

Note: Any requests that are expedited due to a Qwest caused reason, do not incur an expedite charge. Additionally, if the due date of an expedited request is missed due to Qwest reasons, expedite charges do not apply.

If the order becomes a Delayed Order on the due date, Qwest will cooperatively work with you to obtain the best Ready For Service date (RFS) possible and expedite charges do not apply.

If an order becomes delayed for facilities prior to the due date, once Qwest establishes a new RFS it is communicated to you via the FOC. If you do not accept the due date that is established and request to expedite the RFS, expedite charges may apply. Each expedited delayed order request will be reviewed on an ICB to determine if expedite charges apply. If the expedited due date request results in Qwest incurring additional costs to improve the date that was FOC'd, expedite charges apply. Qwest will advise you if expedite charges apply prior to confirming the expedited request to obtain approval from you, or offer an alternate date that Qwest can meet. The expedite charges will be based on the number of days improved from the original RFS date.

#### Expedites Supporting Non-Qwest caused Restoral Requests

This process includes Restoral Requests on Resale/UNE-P/Retail to Resale or UNE-P Conversions and Transfer of Service when the service orders have completed. This process applies to Resale/UNE-P POTS, Resale/UNE-S and Resale UNE-P Centrex 21 products, including DSL.

You will follow this documented **Expedite** process as outlined when you require an expedite to a standard interval in order to restore an end-user due to a Non-Qwest caused out of service condition. An expedite restoral request is a result of your inability to complete a conversion or outside move service request where you were unable to cancel or change the due date on the service order(s) prior to order completion. Restoral requests may involve you alone, a Qwest Retail account and you, or you and a different CLEC on conversion and outside move (T & F) type service order's. Restoral requests will be accepted for both full and partial restorals.

When an expedite restoral request situation occurs, refer to the following when you prepare your service request:

- Issue the Restoral Request LSR as directed per the Decision Charts and order type scenario's.
  - Populate the RPON field with the PON used on the original LSR if available
  - Populate the EXP field
  - Populate Manual IND = Y
  - The REMARKS field can be populated with the specific reason for the request such as:

Page 5 of 9

- Restoral request Full, Resale to UNE-P conv, restore original service, Or
- Restoral request, Partial, Resale to UNE-P conv, restore original service, Or
- Restoral request, Partial, UNE-P to Resale conv, restore original service, Or
- Restoral request, Full, Resale or UNE-P T&F, restore F location, etc., Or
- Restoral Request, Restore original full service back to CLEC XXXX, Or
- · Restoral Request, Restore original partial service back to CLEC XXXX, Or
- Restoral Request, Restore original F Loc service, full/partial back to old CLEC
- · Restoral Request, Disc service, restore original Retail service, full/partial
- Contact the Wholesale Interconnect Services Center (ISC) at 888 796-9087
- · Open an Escalation ticket.
- Request a Warm Transfer to the Customer Service Inquiry and Education Center (CSIE) Tier
   1 support group.
- Reguest a Restoral Reguest for Previous Service.
- · Provide LSR ID if appropriate per Decision Chart and order type scenario's.

#### **Benefits**

- Expedited intervals for restoral of previous service
- Uniform documented process for restoral requests
- Qwest will negate the one month minimum billing on a disconnect or conversion service order as applicable.

#### Restrictions

- You must issue appropriate LSRs first (if directed to do so per the Decision Chart below)
  followed by opening a Call Center escalation ticket. Restoral requests received prior to new
  LSR issuance will not be accepted, excludes Qwest Retail restorals.
- Standard intervals must be used when submitting LSRs, CSIE will expedite due date appropriately for restoral
- Expedited restoral requests must be requested within 24 hours, extending into the next
  business day, following the LSR completion date. Restoral requests received after 3 PM will
  be considered next business day work activity; this includes restoral requests received after 3
  PM on Saturday based on the SiG (except for DSL)."
- Service being restored must be the same type of service with same features, same TN's, etc. as was previously provisioned. Full or partial restorals are acceptable.
- Qwest will reuse facilities when the facilities are available for the restoral.
- All applicable recurring and non-recurring charges will apply, based on order completion and
  physical work that was completed or needs to be completed to restore service. Retail
  practices will apply when restoring Qwest Retail accounts.
- When a restoral involves two CLECs, it is up to you and the old CLEC to coordinate and agree upon an expedite, prior to opening up the Call Center Escalation ticket(s).
- Expedite charges may apply based upon individual interconnection agreements, state tariffs or SGATS.

#### The following Order Type Scenario's are included in this restoral process:

- 1. Resale / UNE-P T & F, same CLEC
- 2. Resale to UNE-P Conversion as is, same CLEC
- 3. Resale to UNE-P Conversion as specified, same CLEC
- 4. UNE-P to Resale Conversion as is, same CLEC
- 5. UNE-P to Resale Conversion as specified, same CLEC
- 6. Resale / UNE-P Migration to new CLEC with move via single LSR
- 7. Resale to UNE-P Conversion as is, to a new CLEC
- 8. Resale to UNE-P Conversion as specified, to a new CLEC
- 9. UNE-P to Resale Conversion as is, to a new CLEC
- 10. UNE-P to Resale Conversion as is, to a new CLEC
- 11. Qwest Retail to Resale / UNE-P Conversion as is
- 12. Qwest Retail to Resale / UNE-P Conversion as specified

13. Qwest Retail to Resale / UNE-P Conversion with move via single LSR process

Decision Chart, Scenario's 1-5, Same CLEC				
IF	AND	THEN		
Conversion, Migration and/or Move Service Order has completed	You want full or partial restoral of previous service	Issue Restoral Request LSR as appropriate based on order scenario and order completion, such as a New Connect, Change or Conversion with or without move, Transfer of Service or Disconnect     Follow expedite procedures		

IF	AND	THEN
Conversion, Migration and/or Move Service Order has completed	You want full or partial restoral of previous service	Either the end-user, or the new CLEC and the end-user must contact the old CLEC's Customer Contact Center and request that the end-user's service be re-established as previously provisioned for the old CLEC on Resale or UNE-P service     Old CLEC must follow expedite procedures     Old CLEC will issue Restoral Request LSR as appropriate based on order scenario and order completion, such as a New Connect, Change or Conversion with or without
		New CLEC must follow expedite procedures     New CLEC will issue Disconnect LSR if required based on order scenario and order completion     Old and new CLECs will coordinate their order activity     Contact your Qwest Service
		Manager if you require assistance with old CLEC contact

Decision Chart, Scenario's 11	Decision Chart, Scenario's 11-13, Conversion from Qwest Retail to New CLEC				
IF	AND	THEN			

Conversion, Migration and/or Move Service Order has Completed	You want full or partial restoral of previous service	Contact the Wholesale Page 7 of 9 ISC Call Center at 888 796-9087  Open an Escalation ticket Request a warm transfer to the CSIE Tier 1 support group Place a verbal Restoral Request for Previous Retail Service, full or partial restoral
		CSIE will advise you if a new LSR will need to be issued by you If a new LSR is needed and is not issued within 2 business hours, the escalation ticket will be closed. If this occurs, the CLEC must start the expedite process again once the LSR has been issued as directed.

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#### **Escalations**

Escalations are a request for status or intervention around a missed critical date such as:

- Plant Test Date (PTD)
- Due Date (DD)
- Ready For Service (RFS)

Qwest's Service Centers pro-actively escalate any critical dates in jeopardy and will notify you. If, however, you find it necessary to initiate an escalation, call the assigned Qwest Wholesale Center Representative at one of the numbers listed in the Expedites section for assistance. Regardless of how initiated, by you or internally, Qwest escalation roles and responsibilities can be summarized as:

- Qwest Wholesale Center Representatives
   Local Service Request (LSR) or Access Service Request (ASR) escalations related to Rejects/Delayed orders, critical dates and Firm Order Confirmations (FOC).
- Qwest Service Manager Involved only after normal processes fail to resolve the escalation to your satisfaction.
   Evaluates the situation based on commitments managing associated resolution activities.
- Qwest Senior Service Manager/Director
   Involved only when the Service Manager's efforts are unsuccessful. Provides direction to those working the issue, partnering with Center Coaches and Team leaders.
- Qwest Senior Service Director/Vice President
   Contacted for direction and/or assistance for those working the escalation, providing timely status updates back to the prior level and you directly.

#### Escalations – Maintenance and Repair

At your discretion, you may initiate an escalation of your trouble report through our electronic interface Customer Electronic Maintenance and Repair (CEMR) or by calling either the Account Page 7 of 9

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Maintenance Support Center (AMSC) for Unbundled Network Elements (UNEs) and Complex Page 8 of 9 services or the Repair Call Handling Center (RCHC) for Plain Old Telephone Service (POTS) and Non-Complex services. Refer to our Maintenance and Repair Overview (Link italicized text to: http://www.qwest.com/wholesale/clecs/maintenance.html) for additional information. You will be referred to Held, Escalated & Expedited Tool (HEET) (Link italicized text to: http://www.qwest.com/wholesale/systems/heet.html) for ongoing status if your service was requested on an ASR.

#### Escalations - Technical Escalation Process

Additional information about the Technical Escalation Process can be obtained from Qwest's Operations Support Systems General Information. (Link italicized text to: http://www.gwest.com/wholesale/systems/generalinfo.html)

Note: Occasionally, your end-user may find their way to the Qwest Wholesale Center or Qwest Service Manager and our Wholesale Center Representatives will explain that you are our customer and direct them to you for assistance.

Should you have questions, or need additional information related to the expedite or escalation processes defined above, contact your Qwest Service Manager (Link italicized text to: http://www.qwest.com/wholesale/clecs/accountmanagers.html) for assistance.

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#### **Training**

#### **Qwest 101 "Doing Business With Qwest"**

This introductory instructor-led training course is designed to teach the CLEC and Reseller how to do business with Qwest. It will provide a general overview of products and services, Qwest billing and support systems, processes for submitting service requests, reports, and web resource access information. Click here (Link italicized text to:

http://www.qwest.com/wholesale/training/ilt\_desc\_qwest\_101.html) for course detail and registration information.

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#### Contacts

Qwest contact information is located in Wholesale Customer Contacts. (List italicized text to: http://www.qwest.com/wholesale/clecs/escalations.html)

Expedites and Escalations

Local Service Requests (LSRs)

Wholesale Center				
Tier	Responsibility	Activity	Contacts	
Tier 0	Interconnect Service Center (ISC)	First point of contact	888-796-9087	
		for CLECs Ticket opened		
Tier 1	Customer Service Inquiry and Education Center (CSIE)	Respond to issues not resolved at Tier 0	888-796-9087	
Tier 2	Subject Matter Expert (SME), Team Leaders, Team Coaches	Respond to issues not resolved at Tier 1	800-366-9974	
Tier 3	Appropriate Qwest Service	Respond to issues not	Service Manager	

		Menullai Exhibits of Jean Movak
Manager	resolved at Tier 2	(Link italicize or start 13, 2007 http://www.gwest.com 9 of 9
		http://www.qwest.com
·	1	/wholesale/clecs/acco
		untmanagers.html)

NOTE: The Interconnect Service Center (ISC) will not be available for transfers after 8:00 PM Mountain Time Monday through Friday and transfers will not be available on Saturday. Qwest's Service center is available to assist with your needs and, if additional assistance is required you will be transferred to the customer Service Inquiry and Education (CSIE) Center until 8:00 PM MTN Time Monday – Friday. If additional assistance is required after 8:00 PM or on Saturday, Qwest will coordinate a call back or provide additional assistance as needed.

A call center ticket is opened on every call into the ISC or the CSIE Center. Upon resolution of the ticket a close code is assigned to the ticket. Upon request the close code is provided to you. Should you disagree with the codes used to close the ticket you will use the escalation process. For a list of the close codes used at the CSIE level see the Call Center Database Ticket Reports section of the Ordering Overview PCAT (Link italicized text to: http://www.gwest.com/wholesale/clecs/ordering.html).

Access Service Requests (ASRs)

·	Products & Services	Contacts	Fax	
	All	800-244-1271	515-286-6160	

Non ASR/LSRs

-	Products & Services	Contacts	Fax
	All	***************************************	
		800-244-1271	515-286-6160

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#### **Frequently Asked Questions**

This section is currently being compiled based on your feedback.

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Last Update: July 18, 2005 October 27, 2005

META Tags: Expedites; Escalations

Arizona February 13, 2007 T-03406A-06-0257/T-01051B-06-0257 ESCH 03-001

INTERVENOR: Eschelon Telecom of Arizona, Inc.

REQUEST NO: 001

At page 13, line 18, of her Direct Testimony, Ms. Novak states that she "performed some research." Please:

- a. Describe in detail the research that Ms. Novak, and any other agent or representative of Qwest, performed, including the results of that research;
- Identify each person that participated in the research and each person that Ms. Novak, or any other agent or representative of Qwest, communicated with in connection with performing the research;
- c. Identify each document that Ms. Novak, or any other agent or representative of Qwest, prepared or reviewed in connection with performing the research;
- d. Identify each document that evidences, refers or relates to the research.

RESPONSE:

# REDACTED

Arizona T-03406A-06-0257/T-01051B-06-0257 ESCH 03-002

INTERVENOR: Eschelon Telecom of Arizona, Inc.

REQUEST NO: 002

At page 13, lines 22-23, of her Direct Testimony, Ms. Novak refers to "an interview with personnel at [the rehabilitation center referred to in Eschelon's complaint]'." With respect to any interview referred to by Ms.Novak in this testimony, or conducted by any agent or representative of Qwest referring or relating to the allegations in the Complaint, with the rehabilitation center referred to in Eschelon's complaint, please:

- a. State the date of each such interview;
- b. Identify each person present at the interview;
- c. State whether the interview was conducted in person or telephonically;
- d. Describe in detail what was said during the interview;
- e. Identify any documents the evidence, record, summarize, refer or relate to communications that took place during the interview, including, without limitation, any notes taken during or after the interview, any memoranda documenting or summarizing the interview, and any audio or video recording of the interview.

RESPONSE:

# REDACTED

CONFIDENTIAL

# REDACTED

#### BEFORE THE ARIZONA CORPORATION COMMISSION

IN THE MATTER OF ESCH OF ARIZONA, INC.	HELON TELECOM	)
vs	Complainant,	) DOCKET NO. T-03406A-06-0257 ) T-01051B-06-0257
QWEST CORPORATION		) )
	Respondent.	) AFFIDAVIT OF JEAN NOVAK )
STATE OF MINNESOTA COUNTY OF ST. LOUIS		): SS ) ) )

Jean Novak, of lawful age being first duly sworn, deposes and states:

- My name is Jean Novak. I am Regional Service Director Wholesale Markets for Qwest Services Corporation in Virginia, Minnesota. I have caused to be filed written rebuttal testimony in Docket Nos. T-03406A-06-0257 and T-01051B-06-0257.
- 2. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.

Further affiant sayeth not.

Jean Novak

SUBSCRIBED AND SWORN to before me this 12<sup>th</sup> day of February, 2007.

Motary Public

My Commission Expires: \_\_/\_\_

#### BEFORE THE ARIZONA CORPORATION COMMISSION

JEFF HATCH-MILLER
Chairman
WILLIAM MUNDELL
Commissioner
MIKE GLEASON
Commissioner
KRISTIN MAYES
Commissioner
GARY PIERCE
Commissioner

IN THE MATTER OF THE COMPLAINT OF ESCHELON TELECOM OF ARIZONA, INC. AGAINST QWEST CORPORATION

DOCKET NO.

T-03406A-06-0257 T-01051B-06-0257

REBUTTAL TESTIMONY

**OF** 

TERESA K. MILLION

ON BEHALF OF

**QWEST CORPORATION** 

**FEBRUARY 13, 2007** 

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1		I. IDENTIFICATION OF WITNESS
2	Q.	PLEASE STATE YOUR NAME, BUSINESS ADDRESS AND POSITION WITH
3		QWEST.
4	A.	My name is Teresa K. Million. I am employed by Qwest Services Corporation,
5		parent company of Qwest Corporation ("Qwest"), as a Staff Director in the Public
6		Policy organization. In this position, I am responsible for directing the
7		preparation of cost studies and representing Qwest's costs in a variety of
8		regulatory proceedings. My business address is 1801 California St., Room 4700,
9		Denver, Colorado.
10	Q.	ARE YOU THE SAME TERESA MILLION WHO FILED DIRECT TESTIMONY
11		IN THIS PROCEEDING?
12	A.	Yes, I am.
13		II. PURPOSE OF TESTIMONY

#### 14 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

The purpose of my testimony is to comment on the direct testimony of Staff witness, Pamela Genung, and explain why Qwest is not required to seek Commission approval of the fee associated with expedited orders in a cost docket nor is the fee required to be priced on a cost basis. Further, I discuss the appropriate basis for the \$200 per day Expedited Order Charge.

#### III. RESPONSE TO MS. GENUNG

- 2 Q. PLEASE SUMMARIZE THE DISCUSSION AND POINTS CONTAINED IN MS.
- 3 GENUNG'S DIRECT TESTIMONY.

- 4 A. Ms. Genung's testimony begins by providing a detailed chronology and description of the situation that led to the filing of this complaint by Eschelon.

  She then discusses her understanding of the Qwest-Eschelon Interconnection Agreement, the Change Management Process (CMP), and the relationship between the two. Ms. Genung goes on to discuss the relationship between the CMP and Qwest's Product Catalog (PCAT) and provides an analysis of the issues, her conclusion and recommendations.
- 11 Q. IS THERE ANYWHERE IN MS. GENUNG'S TESTIMONY WHERE SHE
  12 DISCUSSES COST PRINCIPLES, THE FCC'S TELRIC COSTING RULES OR
  13 THE APPLICABILITY OF THOSE RULES TO THE EXPEDITE ORDER
  14 CHARGE?
- 15 A. No. That is why I find her recommendation that the "...rate(s) for expedites be
  16 considered as part of the next cost docket" so curious. Without any discussion
  17 of the costing and pricing rules, without even mentioning the parties' positions on
  18 the applicability of those rules and without any justification for her conclusion, Ms.
  19 Genung simply recommends that the expedite charge be examined in a
  20 wholesale cost docket. So without providing any grounds for such a conclusion,

<sup>&</sup>lt;sup>1</sup> Genung Direct testimony, pg. 40.

Ms. Genung has evidently decided that the expedite charge is not only subject to this Commission's jurisdiction under Section 251, but that it is also subject to the FCC's TELRIC rules.

# 4 Q. WHY ISN'T A COST DOCKET THE APPROPRIATE PLACE FOR 5 DETERMINING THE PRICE FOR EXPEDITING AN ORDER FOR AN 6 UNBUNDLED NETWORK ELEMENT?

As I explained in my direct testimony, the application of TELRIC pricing is limited to Section 251 UNEs. The only pricing authority the Act confers upon state commissions is that set forth in Section 252(c)(2), which directs states to set prices in the exercise of their Section 252 arbitration authority for interconnection services and UNEs that ILECs provide under Sections 251(c)(2) and (c)(3). Section 252(c)(2) provides specifically that in exercising their arbitration authority states shall determine "the just and reasonable rate for the interconnection of facilities and equipment for purposes of subsection [251(c)(2)] ... [and] for network elements for purposes of subsection [251(c)(3)]." As shown by this language, nothing in this section gives states pricing authority over superior services. In fact, nowhere in Section 251 is there a requirement for ILECs to provide CLECs with superior service. Both Ms. Albersheim and I provided significant discussion in our direct testimonies about why expedited orders should be considered superior services. Furthermore, when the FCC tried

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<sup>&</sup>lt;sup>2</sup> 47 U.S.C. § 252(d)(1).

initially to interpret the Section 251(c)(3) requirement to provide nondiscriminatory access to UNEs as requiring ILECs to provide superior service the Eighth Circuit struck this language down as violating the Act. As I pointed out in my direct testimony, that portion of the Eighth Circuit's decision was never disturbed by the United States Supreme Court.<sup>3</sup> In fact, the Florida Commission articulated this point clearly when it said:

It is clear there is no obligation imposed or implied in Rule 51.311(b) that an incumbent render services to a CLEC superior in quality to those provided to a retail customer requesting similar services. So long as rates are identical for all requesting parties, CLEC and retail alike, parity exists in the provisioning structure for service expedites, and there is no conflict with Rule 51.311(b). We reiterate that current regulations do not compel an ILEC to provide CLECs with access superior in quality to that supplied to its own retail customers.<sup>4</sup>

Thus, because the Commission's authority to apply TELRIC pricing is limited to Section 251 services and elements under the Act, and the service of expediting orders is a superior service not required by Section 251, it is inappropriate for Ms. Genung to conclude that the rate for the expedite charge should be determined in a cost docket, just as it would be inappropriate for this Commission to determine a TELRIC-based price for the Expedited Order charge.

<sup>4</sup> In re Joint Petition by NewSouth et al., 2005 Fla. PUC LEXIS 634 \*150, Order No. PSC-05-0975-FOF-TP (Fla. PSC Oct. 11, 2005).

<sup>&</sup>lt;sup>3</sup> See e.g., lowa Utilities Board v. AT&T, 120 F.3d 753, 812-813 (8<sup>th</sup> Cir. 1997), aff'd in part and rev'd in part, 525 U.S. 366, 397 (1999).

# 1 Q. WHY DO YOU BELIEVE THAT TELRIC PRICING DOES NOT APPLY TO 2 EXPEDITED ORDERS?

The FCC's list of Section 251 elements is generally limited to those elements and services that are necessary for a CLEC to be able to compete with the ILECs on an equal footing. In cases where the FCC has found that access to a specific element in the ILEC's network is not required, the ILEC is free to negotiate a *non* cost-based rate with the CLECs. In my direct testimony I provided as an example certain of the elements affected by the FCC's Triennial Review Remand Order (TRRO). In the TRRO the FCC determined that the ILECs were no longer required to provide CLECs with access to unbundled switching or shared transport at TELRIC rates, effectively eliminating the Section 251 product that up until then had been referred to as UNE-P. As a result, Qwest negotiated commercial agreements with the CLECs and began offering a non-Section 251 product called Qwest Platform Plus (QPP) at a price that combined both TELRIC and non-TELRIC rates.

In this case, the service of expediting an order is a superior service because it allows a CLEC to circumvent the standard installation intervals provided for UNEs. Despite the fact that her testimony does not discuss this aspect of expedites, Ms. Genung *does* point out that "there is no retail analog for expedites of the installation of unbundled loops." This is because UNEs are *already* 

<sup>&</sup>lt;sup>5</sup> Genung Direct testimony, pg. 32.

installed on shorter intervals than Qwest provides for its retail customers, therefore, the expediting of UNE orders cannot be considered a Section 251 service. However, the Commission does have jurisdiction generally to determine whether Qwest's other rates, including its wholesale rates, are just and reasonable under the Arizona Price Cap Plan. In fact, the Expedite Order Charge that Qwest uses for its CLEC customers is the same rate and is assessed under the same terms and conditions, as the charge for expedites that currently exists for both Qwest's retail and wholesale customers in Arizona. Ms. Genung acknowledges on page 26 of her direct testimony that allowing Qwest to charge the \$200 per day expedite fee and change the expedite process for CLECs would "be in parity with the rest of Qwest's customer base who order services that follow the designed services flow." The Expedite Order Charge that exists in Qwest's tariffs, including the Access Service Price Cap Tariff and Price List, the Competitive Private Line Transport Services Price Cap Tariff, and the Exchange and Network Services Price Cap Tariff (among others), has already been deemed to be just and reasonable by this Commission's acceptance of it in multiple tariffs under the same terms and conditions for Qwest's other customers. Thus Qwest believes that the Commission has already established the appropriate standard for treating expedited orders for all of Qwest's customers, including its CLEC customers and that TELRIC pricing does not apply.

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# 1 Q. WHAT IS THE APPROPRIATE BASIS FOR THE \$200 EXPEDITED ORDER 2 CHARGE?

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The fee for an expedited order is payment to Qwest for the value of a premium or superior service that it provides to the CLECs and its retail and other wholesale customers, alike. It is not based on cost although Qwest incurs costs to process a request for an expedited order, as well as time and resources to work the order into an existing provisioning schedule, coordinate activities among the several Qwest departments that are involved in the installation process, and communicate with the customer regarding the status of the order. However, the value of an expedited order is the intangible benefit of a superior service provided to the customer by Qwest, i.e. the ability to go to the head of the line and leapfrog over the other customers whose orders are already in queue. If Qwest did not charge its customers for the value they receive in going to the head of the line, it would be unfairly advantaging those customers to the detriment of other customers. By making expedites available to all of its customers, for a fee, every customer has the same ability as every other customer to decide for themselves how important it is to them to expedite their orders. Obviously, it would be physically impossible for Qwest to expedite every order. Thus, Qwest sets a price for obtaining superior service that guarantees that only those customers for whom the priority to expedite an order is very high will request the service.

# 1 Q. DID YOU PROVIDE AN EXAMPLE IN YOUR DIRECT TESTIMONY THAT 2 HELPED TO EXPLAIN THIS CONCEPT?

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Yes. In my direct testimony I provided the example of ticket prices for concerts to explain the concept. I explained that concerts all have one thing in common; concert-goers pay a premium for seats that are up front and closer to the stage that is higher than what they pay for seats that are in the back and farther away from the stage. This is because, just as in the case of expedited orders, seats that are in the front are more valuable than seats in the back of the concert hall. And, just like expedites, it would be physically impossible to allow all of the concert-goers to sit up front, therefore, ticket prices are differentiated so that front-row tickets are priced at a significant premium and seats at the back of the concert hall are typically referred to as the "cheap seats." Yet, it does not cost any more to produce a show for the people in the front row than it does to produce a show for the people in the last row. Still, some concert-goers are willing to pay the higher price because they perceive enough value in being close to the stage to make it worth paying the premium fee. Other concert-goers are willing to sit farther away to pay a lower price. The same is true of expedite charges; some customers, including CLECs, are willing to pay a premium in order to receive what they perceive to be the superior service of shortening their installation interval and moving to the head of the line. Other CLECs are satisfied to accept the standard installation interval and forego paying the additional fee. Each CLEC makes the choice to pay the fee or not on the basis

of the perceived value to their business to expedite orders. This is no different than the decision process that Qwest's retail and other wholesale customers go through when they determine whether or not to pay the \$200 per day fee to expedite their installation orders.

# 5 Q. WHAT CONCLUSION SHOULD THE COMMISSION DRAW FROM YOUR 6 TESTIMONY?

Unlike Ms. Genung, my testimony provides discussion of the FCC's pricing requirements as well as facts and sound reasoning for concluding that those requirements do not apply to the rates for expediting orders. Ms. Genung's testimony, on the other hand, provides no discussion whatsoever of pricing requirements or how to consider them in the context of the Expedite Order Charge. In fact, without any analysis at all she simply recommends at the end of her testimony that the expedite charges be considered as part of the next cost docket. This conclusion is inappropriate, not supported, and should be disregarded by the Commission. Qwest has provided evidence that shows, contrary to Ms. Genung's recommendation, that there is no basis for pricing expedites for CLECs at TELRIC when a tariff has already been established for that purpose.

#### 19 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

20 A. Yes, it does.

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#### **BEFORE THE ARIZONA CORPORATION COMMISSION**

IN THE MATTER OF ESCHELON TELECOM OF ARIZONA, INC.	) )			
Complainant,	) ) ) DOCKET NO. T-03406A-06-0257			
VS	T-01051B-06-0257			
QWEST CORPORATION	) )			
Respondent.	) ) AFFIDAVIT OF ) TERESA K. MILLION )			
STATE OF COLORADO COUNTY OF DENVER	, ) : SS ) ) )			
Teresa K. Million, of lawful age being first duly sworn, deposes and states:				
<ol> <li>My name is Teresa K. Million. I am a Staff Director – Public Policy for Qwest Services Corporation in Denver, Colorado. I have caused to be filed written rebuttal testimony in Docket Nos. T-03406A-06-0257 and T-01051B-06-0257.</li> </ol>				
<ol> <li>I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.</li> </ol>				
Further affiant sayeth not.				
Leresa K. Million Teresa K. Million				
SUBSCRIBED AND SWORN to before me this 12th day of February, 2007.				
Par	Thouse Stansen			

My Commission Expires:

Notary Public

NOTARY

OF COLOR

My Commission Expires July 25, 2008